

Record Status: Approved

Cancel Record Withdraw IAW FAR 19.506 Copy To a New Record Print Revisions: --Select--

Small Business Coordination Record		Report Control Symbol DD-AT&L (AR) 1862	
1. CONTROL / REVISION # FY19-OCT11-65 Rev. 2 of 2	2. PURCHASE REQUEST / REQUISITION # DOD ESI	3. TOTAL ESTIMATE VALUE (with options) \$ [REDACTED]	
4A. PIID	4B. IDV PIID (IF APPLICABLE)	5. MODIFICATION / ORDER #	
6A. CONTRACT SPECIALIST / BUYER NAME (last, first, mi) Dennis Fellin		6B. DODAAC / MAJOR COMMAND N66001/Space and Na...	6C. OFFICE SYMBOL 22550
6D. EMAIL ADDRESS dennis.fellin@navy.mil		6E. PHONE NUMBER (include area code) 717-329-6588	
7A. ITEM AND / OR SERVICE DESCRIPTION The Department of Defense (DoD) requires Information Technology Asset Management Software and Solutions (referred to as ITAM throughout this document) Commercial Off-the-Shelf (COTS) software products, subscriptions, maintenance, support, and services to support Information Technology (IT) operations across the DoD enterprise. SPAWAR Systems Center Pacific (SSC PAC) in support of DoD ESI (www.esi.mil), intends to establish multiple-award, category-based, Blanket Purchase Agreements (BPAs) with Firm-Fixed Price (FFP) line items for the procurement of ITAM software and services. This award will be available for ordering by the DoD, Intelligence Community, and Coast Guard. The proposed BPAs will be DoD ESI Enterprise Software Agreements (ESAs), as defined in DFARS 208.7401. Ordering will be decentralized and order pricing will be on a FFP basis. It is anticipated that orders will be competed between the multiple awardees of the BPAs, in accordance with FAR 8.405-3, providing all BPA holders fair opportunity, unless an exception applies. The term of the proposed BPAs will consist of one (1) one-year base period and nine (9) one-year option periods. The current six (6) DoD ITAM BPAs expire on 30 December 2018, and in order to continue providing ITAM software products, subscriptions, maintenance, support, and services, a follow-on agreement is required. Products offered through this DOD ESI Agreement will meet the functional requirements and capabilities shown below: IT Operations Management and IT Service Management Log Management and Security Information and Event Management (SIEM) Incremental Development Test Automation Application Security Data Center Automation Network Performance Monitor Server & Application Monitor Network Configuration Manager User Device Tracker Virtualization Manager IT Portfolio Savings Network Operations Management and Discovery Enterprise Software License Management and Discovery App Portal Data Security Information Management and Governance			
7B. PRODUCT AND / OR SERVICE CODE 7030	7C. NAICS CODE 511210	7D. SIZE STANDARD [REDACTED]	
8. PERIOD OF PERFORMANCE / DELIVERY DATES (with options) FY19 to FY28			
9. TYPE OF COORDINATION Change			
10. RECOMMENDATION Full and Open Competition (complete Block 13) ADDITIONAL INFORMATION: HUBZone Evaluation Preference - N/A; GSA MAS			
11A. MARKET RESEARCH Attach supporting analysis, including results of sources-sought or request-for-information synopsis, J&A, etc. The requirements will be competed utilizing the procedures in FAR 8.405-3 and award will be made to ITAM Category publishers or resellers who are permitted by the publishers to enter into Enterprise Agreements with the DoD. The anticipated competition pool for this requirement is as follows: Table 2.3.1.1 - ITAM Publishers and Resellers on GSA Schedule 70 Resellers Size OEM Represented DLT Solutions, LLC Large Flexera, Splunk, Symantec, SolarWinds, Trustwave, BDNA Carahsoft Technology Large Micro Focus, ServiceNow, Trustwave, Nutanix, Virtual Instruments Immix Technology, Inc. Large Flexera, RSA, Virtual Instruments An RFI was issued on 04 January 2018, via GSA e-Buy Schedule 70, to determine the availability of ITAM resellers and their interest in entering into a DoD ESI agreement.			

Respondents were required to complete a matrix of software offerings and capabilities. Additionally, the respondents were required to provide a Letter of Supply from the OEM validating their ability to offer the software and services being requested in the RFI. Three of the responding resellers were authorized to provide ITAM products as they have a letter of supply from an OEM. The RFI received responses for eleven ITAM OEMs. Seven of the responses were from OEMs that were not a part of the current ITAM Category. Two OEMs' offerings, Dell EMC and VMware, were found not to meet the requirement. RSA, Virtual Instruments, Nutanix, Splunk, and Trustwave were found to meet the requirement. These OEMs could have their ITAM solutions added to the ITAM Category. Note: On 01 September 2017, the HP Company changed its name to Micro Focus Government Solutions and on 02 September 2017 Flexera acquired BDNA and its products ITAM will now be eligible for inclusion in the ITAM Category. Based on this market research, it was determined that there is a reasonable expectation of competition from at least nine (9) vendors, per FAR 8.405-3(b)(1)(ii)(B)(2).

11B. SYNOPSIS REQUIRED (if No, provide FAR Part 5.202 Exception)

Yes 5.202(a)(11) - action is under a contract previously synopsisized.

11C. SMALL BUSINESS PROGRESS PAYMENTS

No

12. CONSOLIDATED OR BUNDLED

12A. CONSOLIDATED BUT NOT BUNDLED REQUIREMENT Attach required documentation per DFARS Subpart 207.170

No

12B. BUNDLED REQUIREMENT Attach required documentation per FAR Subpart 7.107 including benefits analysis

No

13A. SUBCONTRACTING PLAN REQUIRED

No

13B. For recommendations 10g., 10h., 10i., and 12a. or 12b., specify actions taken to maximize small business participation in subcontract performance (e.g., subcontracting plan requirements of FAR 19.7 and anticipated subcontracting goals, market research to identify small business capability at the subcontracting level, source selection evaluation factor for small business utilization, DFARS Subpart 215.304, 215.305). Attach additional pages as necessary.

Per 8.404(a) FAR Part 19 does not apply to BPAs or orders placed against Federal Supply Schedules contracts. Therefore, the subcontracting plan requirements of FAR 19.7 does not apply. In addition, no known subcontracting opportunities exist.

14. ACQUISITION HISTORY**14A. THIS IS A NEW REQUIREMENT**

No

PREVIOUS SOLICITATION / CONTRACT #

ESI BPAs N00104-12-A-ZF43, N00104-12-A-ZF44, N00104-13-A-ZF42, N00104-13-A-ZF43, N00104-13-A-ZF45, N00104-13-A-ZF46, and N00104-13-A-ZF47.

PREVIOUS ORDER NUMBER**RECOMMENDATION HISTORY**

Full and Open Competition (complete Block 13)
ADDITIONAL INFO: HUBZone Evaluation Preference - N/A;

(10) MAC / ORDER

GSA MAS

14B. WAS THE PREVIOUS CONTRACT:

(1) CONSOLIDATED? No (2) BUNDLED? No

14C. LIST NAME, CONTRACT NUMBER(S), CAGE CODE(S), AND DUNS OF CONTRACTOR(S) THAT RECEIVED PREVIOUS AWARD(S). INCLUDE TYPE(S) OF BUSINESSES FOR EACH CONTRACTOR (e.g., SB, HUBZone SB, SDB, SDVOSB, EDWOSB, WOSB, other than small business), **AND TYPE(S) OF CONTRACT. INCLUDE PERIOD OF PERFORMANCE WITH OPTIONS, AND TOTAL CONTRACT VALUE INCLUDING ALL MODIFICATIONS AND EXERCISED OPTIONS.** If previous contract was consolidated or bundled, list all contractors that received previous awards for any portion of this work; if previous contract was a MAC, list all previous contractors and indicate if reserves were used and if orders could be set aside for small business. Attach additional pages as necessary.

1) BPA Holder: Flexera - DLT Solutions BPA Number: N00104-12-A-ZF43 Cage Code: 0S0H9 DUNS: 786468199 Business Size: Large Types of Contract: GSA MAS BPA POP: 10/22/2012 - 12/31/2018 BPA Sales to date (Q3 2018): \$ [REDACTED] 2) BPA Holder: Flexera - Immix Technology BPA Number: N00104-12-A-ZF44 Cage Code: 3CA29 DUNS: 098692374 Business Size: Large Types of Contract: GSA MAS BPA POP: 10/22/2012 - 12/31/2018 BPA Sales to date (Q3 2018): \$ [REDACTED] 3) BPA Holder: Symantec - DLT Solutions BPA Number: N00104-13-A-ZF43 Cage Code: 0S0H9 DUNS: 786468199 Business Size: Large Types of Contract: GSA MAS BPA POP: 10/22/2012 - 12/31/2018 BPA Sales to date (Q3 2018): \$ [REDACTED] 4) BPA Holder: Solarwinds - DLT Solutions BPA Number: N00104-13-A-ZF42 Cage Code: 0S0H9 DUNS: 786468199 Business Size: Large Types of Contract: GSA MAS BPA POP: 10/22/2012 - 12/31/2018 BPA Sales to date (Q3 2018): \$ [REDACTED] 5) BPA Holder: HP - Carahsoft BPA Number: N00104-13-A-ZF46 Cage Code: 1P3C5 DUNS: 08-8365767 Business Size: Large Types of Contract: GSA MAS BPA POP: 10/22/2012 - 12/31/2018 BPA Sales to date (Q3 2018): \$ [REDACTED] 6) BPA Holder: ServiceNow - Carahsoft BPA Number: N00104-13-A-ZF47 Cage Code: 1P3C5

DUNS: 08-8365767 Business Size: Large Types of Contract: GSA MAS BPA POP: 10/22/2012 - 12/31/2018 BPA Sales to date (Q3 2018): \$ [REDACTED]

15. CONTRACTING OFFICER REVIEW

A. NAME (last, first, mi) Sessions, Spencer M.	B. DATE (YYYYMMDD) 20181015	C. EMAIL ADDRESS spencer.sessions@navy.mil
--	---------------------------------------	--

D. SIGNATURE (Digital Signature) SESSIONS.SPENCER.M.1277023713	E. DATE ACQUISITION PACKAGE PROVIDED TO SBP (YYYYMMDD) 20181015
--	---

F. CONTRACTING OFFICER REMARKS
--

16. SMALL BUSINESS PROFESSIONAL / SMALL BUSINESS DIRECTOR REVIEW

A. NAME (last, first, mi) Lake, Mary J.	B. DATE (YYYYMMDD) 20181015	C. EMAIL ADDRESS mary.lake@navy.mil
---	---------------------------------------	---

D. SIGNATURE (Digital Signature) LAKE.MARY.J.1231792895

F. SMALL BUSINESS PROFESSIONAL / SMALL BUSINESS DIRECTOR REMARKS
--

17. SBA PROCUREMENT CENTER REPRESENTATIVE REVIEW

A. NAME (last, first, mi) Leu, Jane L.	B. DATE (YYYYMMDD) 20181015	C. EMAIL ADDRESS jane.leu@sba.gov
--	---------------------------------------	---

D. SIGNATURE (Digital Signature) LEU.JANE.L.1283532743
--

F. SBA PROCUREMENT CENTER REPRESENTATIVE REMARKS
Please review block 11B, should be "no" per the FAR reference provided.

18. CONTRACTING OFFICER REVIEW

If the SBP or the SBA PCR rejects the contracting officer recommendation, the contract specialist and contracting officer use Modify to make change or to add remarks, upload any associated rationale, and proceed to signatures within 5 working days IAW FAR 19.505.

Supporting Documentation

File Name	Short Description	Loaded By	Date	Delete
File: <input type="text"/>	<input type="text"/> Browse...	Short Description: <input type="text"/>	<input type="button" value="Upload"/>	