



Product and Price List

Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this quote. Contains Source Selection Information -- See FAR 2.101 and 3.104. Disclosure is prohibited by Federal law.

N/A	N/A	N/A	Supply Chain Leadership Team -Essentials Member	1	Price per user - see footnote 2	Research Subscription	\$ 8,966.00	\$ 8,607.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Enterprise for IT Leaders - RENEWAL ONLY	Single User - Renewing Subscriber	Price per user - see footnote 10	Research Subscription	\$ 76,558.00	\$ 73,496.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Enterprise for IT Leaders - RENEWAL ONLY	Single User - Renewing Subscriber	Price per user - see footnote 9	Research Subscription	\$ 70,920.00	\$ 68,083.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Enterprise for IT Leaders - RENEWAL ONLY	Multi User - Renewing Subscriber	Price per user - see footnote 10	Research Subscription	\$ 63,681.00	\$ 61,134.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Enterprise for IT Leaders - RENEWAL ONLY	Multi User - Renewing Subscriber	Price per user - see footnote 9	Research Subscription	\$ 59,339.00	\$ 56,965.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Enterprise for Supply Chain Leaders	Single User	Price per user	Research Subscription	\$ 72,102.00	\$ 69,218.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Enterprise for Supply Chain Leaders	Multi-User	Price per user	Research Subscription	\$ 59,834.00	\$ 57,441.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Enterprise IT Leadership Team - Team Leader	New Subscriber	Price per user - see footnotes 2 & 8	Research Subscription	\$ 63,681.00	\$ 61,134.00	4.0%	132-51	541520	D399
N/A	N/A	N/A	Enterprise IT Leadership Team - Team Leader	Renewing Subscriber	Price per user - see footnotes 2, 6, 9	Research Subscription	\$ 59,397.00	\$ 57,021.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Enterprise IT Leadership Team - Team Advisor	1	Price per user - see footnote 2	Research Subscription	\$ 29,582.00	\$ 28,399.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Enterprise IT Leadership Team - Cross Function	1	Price per user - see footnote 2	Research Subscription	\$ 17,399.00	\$ 16,703.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Enterprise IT Leadership Team - Role	1	Price per user - see footnote 2	Research Subscription	\$ 10,942.00	\$ 10,504.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Enterprise IT Leadership Team - Essentials	1	Price per user - see footnote 2	Research Subscription	\$ 8,809.00	\$ 8,457.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Enterprise IT Leaders Initiative Team - Team Leader	1	Price per user - see footnotes 2 & 4	Research Subscription	\$ 80,020.00	\$ 76,819.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Enterprise IT Leaders Initiative Team - Advisor Team Member	1	Price per user - see footnotes 2 & 4	Research Subscription	\$ 41,828.00	\$ 40,155.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Enterprise Supply Chain Leadership Team - Team Leader	1	Price per user - see footnote 2	Research Subscription	\$ 59,834.00	\$ 57,441.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Enterprise Supply Chain Leadership Team - Team Advisor	1	Price per user - see footnote 2	Research Subscription	\$ 30,184.00	\$ 28,977.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Enterprise Supply Chain Leadership Team - Cross Function	1	Price per user - see footnote 2	Research Subscription	\$ 17,832.00	\$ 17,119.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Enterprise Supply Chain Leadership Team - Essentials	1	Price per user - see footnote 2	Research Subscription	\$ 8,966.00	\$ 8,607.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Technical Professionals - Advisor	Up to 40 Seats	Price per bundle - see footnote 4	Research Subscription	\$ 114,480.00	\$ 109,901.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Technical Professionals - Reference	Up to 40 Seats	Price per bundle - see footnote 4	Research Subscription	\$ 77,121.00	\$ 74,036.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Technical Professionals - Advisor Team	Up to 5 Users	Price per bundle - see footnote 4	Research Subscription	\$ 54,586.00	\$ 52,403.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Technology Planner - Per Department - RENEWAL ONLY	Up to 40 Seats	Price per bundle - see footnote 6	Research Subscription	\$ 115,033.00	\$ 110,432.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Technology Planner - Essentials 3 Modules (price per module) - RENEWAL ONLY	Up to 40 Seats	Price per bundle - see footnote 6	Research Subscription	\$ 32,250.00	\$ 30,960.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Technology Planner - Essentials 2 Modules (price per module) - RENEWAL ONLY	Up to 40 Seats	Price per bundle - see footnote 6	Research Subscription	\$ 37,039.00	\$ 35,557.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Technology Planner - Essentials 1 Modules (price per module) - RENEWAL ONLY	Up to 40 Seats	Price per bundle - see footnote 6	Research Subscription	\$ 45,550.00	\$ 43,728.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Executive Programs Leadership Team - Team Leader	1	Price per user - see footnote 2	Research Subscription	\$ 83,452.00	\$ 80,114.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Executive Programs Leadership Team - Delegate Member or Delegate Leader - RENEWAL ONLY	1	Price per user - see footnotes 2 & 6	Research Subscription	\$ 44,496.00	\$ 42,716.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Executive Programs Leadership Team - Partner Member or Partner Leader	New Subscriber	Price per user - see footnotes 2 & 8	Research Subscription	\$ 71,038.00	\$ 68,196.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Executive Programs Leadership Team - Partner Member or Partner Leader	Renewing Subscriber	Price per user - see footnotes 2, 6, 9	Research Subscription	\$ 67,809.00	\$ 65,097.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Executive Programs Leadership Team - Advisor Member or Advisor Leader	1	Price per user - see footnote 2	Research Subscription	\$ 32,448.00	\$ 31,150.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Executive Programs Leadership Team - Cross Function Member	1	Price per user - see footnote 2	Research Subscription	\$ 22,624.00	\$ 21,719.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Executive Programs Leadership Team - Role Member	1	Price per user - see footnote 2	Research Subscription	\$ 15,763.00	\$ 15,132.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Executive Programs Leadership Team - Essentials Member	1	Price per user - see footnote 2	Research Subscription	\$ 8,809.00	\$ 8,457.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Executive Programs Leadership Team - IT Executive Leader	1	Price per user - see footnote 2	Research Subscription	\$ 83,452.00	\$ 80,114.00	4.0%	132-51	541519	D399

Product and Price List

Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this quote. Contains Source Selection Information — See FAR 2.101 and 3.104. Disclosure is prohibited by federal law.

N/A	N/A	N/A	Executive Programs Leadership Team - IT Executive Member	1	Price per user - see footnote 2	Research Subscription	\$ 83,452.00	\$ 80,114.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Executive Programs - Member	Single User	Price per user	Research Subscription	\$ 92,149.00	\$ 88,463.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Executive Programs - Member	Multi-User	Price per user	Research Subscription	\$ 81,766.00	\$ 78,495.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Executive Programs - Member Basic - RENEWAL ONLY	Single User	Price per user - see footnote 6	Research Subscription	\$ 63,094.00	\$ 60,570.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Executive Programs - Member Basic - RENEWAL ONLY	Multi-User	Price per user - see footnote 6	Research Subscription	\$ 56,447.00	\$ 54,189.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Two Meeting add-on - REQUIRES APPROVAL	Single User	meetings - see footnotes 3 & 6	Research Subscription	\$ 16,623.00	\$ 15,958.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	CIO Signature - RENEWAL ONLY	Single User	Price per user - see footnote 6	Research Subscription	\$ 104,550.00	\$ 100,368.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	IT Executives CIO - RENEWAL ONLY	Single User	Price per user - see footnote 6	Research Subscription	\$ 94,543.00	\$ 90,761.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	IT Executives CIO - RENEWAL ONLY	Multi-User	Price per user - see footnote 6	Research Subscription	\$ 83,856.00	\$ 80,502.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	IT Executives CIO Essentials - RENEWAL ONLY	Single User	Price per user - see footnote 6	Research Subscription	\$ 63,094.00	\$ 60,570.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	IT Executives CIO Essentials - RENEWAL ONLY	Multi-User	Price per user - see footnote 6	Research Subscription	\$ 56,447.00	\$ 54,189.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	IT Executives Delegate add-on to CIO Signature - RENEWAL ONLY	Per Member	Price per user - see footnotes 3 & 6	Research Subscription	\$ 44,814.00	\$ 43,021.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Executive Programs Leadership Team Plus - Team Leader	1	Price per user - see footnote 1	Research Subscription	\$ 90,812.00	\$ 87,180.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Executive Programs Leadership Team Plus - Delegate Member or Delegate Leader - RENEWAL ONLY	1	Price per user - see footnotes 1 & 6	Research Subscription	\$ 48,383.00	\$ 46,448.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Executive Programs Leadership Team Plus - Partner Member or Partner Leader	New Subscriber	Price per user - see footnotes 1 & 8	Research Subscription	\$ 77,440.00	\$ 74,342.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Executive Programs Leadership Team Plus - Partner Member or Partner Leader	Renewing Subscriber	Price per user - see footnotes 1, 6, 9	Research Subscription	\$ 73,920.00	\$ 70,963.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Executive Programs Leadership Team Plus - Advisor Member or Advisor Leader	1	Price per user - see footnote 1	Research Subscription	\$ 35,367.00	\$ 33,952.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Executive Programs Leadership Team Plus - Cross Function Member	1	Price per user - see footnote 1	Research Subscription	\$ 24,685.00	\$ 23,698.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Executive Programs Leadership Team Plus - Global Enterprises Leader	1	Price per user - see footnote 1	Research Subscription	\$ 130,868.00	\$ 125,633.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Executive Programs Leadership Team Plus - Global Enterprises IT Executive	1	Price per user - see footnote 1	Research Subscription	\$ 130,868.00	\$ 125,633.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Executive Programs Leadership Team Plus - Global Enterprises Partner	1	Price per user - see footnote 1	Research Subscription	\$ 113,066.00	\$ 108,543.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Executive Programs Leadership Team Plus - IT Executive Leader	1	Price per user - see footnote 1	Research Subscription	\$ 90,812.00	\$ 87,180.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Executive Programs Leadership Team Plus - IT Executive Member	1	Price per user - see footnote 1	Research Subscription	\$ 90,812.00	\$ 87,180.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Enterprise IT Leadership Team Plus - Team Leader	New Subscriber	Price per user - see footnotes 1 & 8	Research Subscription	\$ 69,174.00	\$ 66,407.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Enterprise IT Leadership Team Plus - Team Leader	Renewing Subscriber	Price per user - see footnotes 1, 6, 9	Research Subscription	\$ 64,647.00	\$ 62,061.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Enterprise IT Leadership Team Plus - Advisor Team Member	1	Price per user - see footnote 1	Research Subscription	\$ 32,082.00	\$ 30,799.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Enterprise IT Leadership Team Plus - Cross Function Team Member	1	Price per user - see footnote 1	Research Subscription	\$ 18,951.00	\$ 18,193.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Enterprise IT Leadership Team Plus - Global Enterprises Team Leader	1	Price per user - see footnote 1	Research Subscription	\$ 93,368.00	\$ 89,633.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Enterprise IT Leadership Team Plus - Global Enterprises Advisor Team Leader	1	Price per user - see footnote 1	Research Subscription	\$ 32,082.00	\$ 30,799.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	IT Leadership Team Plus - Team Leader	1	Price per user - see footnote 1	Research Subscription	\$ 32,082.00	\$ 30,799.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	IT Leadership Team Plus - Advisor Member	1	Price per user - see footnote 1	Research Subscription	\$ 32,082.00	\$ 30,799.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	IT Leadership Team Plus - Cross Function Member	1	Price per user - see footnote 1	Research Subscription	\$ 18,951.00	\$ 18,193.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Global CIO Team Plus - Global CIO (Team Leader)	1	Price per user - see footnotes 1 & 4	Research Subscription	\$ 176,341.00	\$ 169,287.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Global CIO Team Plus - Divisional CIO (Team Member)	1	Price per user - see footnotes 1 & 4	Research Subscription	\$ 131,760.00	\$ 126,490.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Global CIO Team Plus - Global IT Leader (Team Member)	1	Price per user - see footnotes 1 & 4	Research Subscription	\$ 131,760.00	\$ 126,490.00	4.0%	132-51	541519	D399

Product and Price List

Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this quote. Contains Source Selection Information — See FAR 2.101 and 3.104. Disclosure is prohibited by federal law.

N/A	N/A	N/A	Global IT Leadership Team Plus - Team Leader	1	Price per user - see footnotes 1 & 4	Research Subscription	\$ 120,466.00	\$ 115,647.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Global IT Leadership Team Plus - Global Partner Team Member	1	Price per user - see footnotes 1 & 4	Research Subscription	\$ 109,850.00	\$ 105,456.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Global IT Leadership Team Plus - Advisor Team Member	1	Price per user - see footnotes 1 & 4	Research Subscription	\$ 41,806.00	\$ 40,134.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Customer Service & Support Leaders - Individual Access Advisor	Single User	Price per user	Research Subscription	\$ 39,470.00	\$ 37,891.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Customer Service & Support Leaders - Individual Access Advisor	Multi User	Price per user	Research Subscription	\$ 29,806.00	\$ 28,614.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Customer Service & Support Leaders - Team Leader	1	Price per user - see footnote 5	Research Subscription	\$ 29,806.00	\$ 28,614.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Customer Service & Support Leaders - Advisor Team Member	1	Price per user - see footnote 5	Research Subscription	\$ 29,806.00	\$ 28,614.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Customer Service & Support Leaders - Reference Team Member	1	Price per user - see footnote 5	Research Subscription	\$ 12,443.00	\$ 11,945.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Chief Human Resource Officers - Individual Access Advisor	Single User	Price per user	Research Subscription	\$ 82,528.00	\$ 79,227.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Chief Human Resource Officers - Individual Access Advisor	Multi User	Price per user	Research Subscription	\$ 74,917.00	\$ 71,920.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Chief Human Resource Officers - Team Leader	Leader	Price per user - see footnote 5	Research Subscription	\$ 74,917.00	\$ 71,920.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Chief Human Resource Officers - Advisor Team Member	Advisor Member	Price per user - see footnote 5	Research Subscription	\$ 29,806.00	\$ 28,614.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Chief Human Resource Officers - Reference Team Member	Reference Member	Price per user - see footnote 5	Research Subscription	\$ 15,155.00	\$ 14,549.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Finance Leaders Team Leader	1	Price per user - see footnote 5	Research Subscription	\$ 29,806.00	\$ 28,614.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Finance Leaders Advisor Team Member	1	Price per user - see footnote 5	Research Subscription	\$ 29,806.00	\$ 28,614.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Finance Leaders Reference Team Member	1	Price per user - see footnote 5	Research Subscription	\$ 12,894.00	\$ 12,378.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Finance Leaders Individual Access Advisor	Single User	Price per user	Research Subscription	\$ 39,470.00	\$ 37,891.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Finance Leaders Individual Access Advisor	Multi User	Price per user	Research Subscription	\$ 29,806.00	\$ 28,614.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	HR Leaders Team Leader	1	Price per user - see footnote 5	Research Subscription	\$ 29,806.00	\$ 28,614.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	HR Leaders Advisor Team Member	1	Price per user - see footnote 5	Research Subscription	\$ 29,806.00	\$ 28,614.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	HR Leaders Reference Team Member	1	Price per user - see footnote 5	Research Subscription	\$ 15,155.00	\$ 14,549.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	HR Leaders Individual Access Advisor	Single User	Price per user	Research Subscription	\$ 39,470.00	\$ 37,891.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	HR Leaders Individual Access Advisor	Multi User	Price per user	Research Subscription	\$ 29,806.00	\$ 28,614.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Human Resources Professionals - Reference	Up to 20 Users	Price per bundle - see footnote 4	Research Subscription	\$ 36,823.00	\$ 35,350.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Human Resources Professionals - Reference	Up to 5 Users	Price per bundle - see footnote 4	Research Subscription	\$ 22,889.00	\$ 21,973.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Legal and Compliance Leaders Team Leader	1	Price per user - see footnote 5	Research Subscription	\$ 25,580.00	\$ 24,557.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Legal and Compliance Leaders Advisor Team Member	1	Price per user - see footnote 5	Research Subscription	\$ 25,580.00	\$ 24,557.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Legal and Compliance Leaders Reference Team Member	1	Price per user - see footnote 5	Research Subscription	\$ 10,164.00	\$ 9,757.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Legal and Compliance Leaders Individual Access Advisor	Single User	Price per user	Research Subscription	\$ 33,839.00	\$ 32,485.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Legal and Compliance Leaders Individual Access Advisor	Multi User	Price per user	Research Subscription	\$ 25,580.00	\$ 24,557.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Sales Leaders Team Leader	1	Price per user - see footnote 5	Research Subscription	\$ 32,403.00	\$ 31,107.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Sales Leaders Advisor Team Member	1	Price per user - see footnote 5	Research Subscription	\$ 29,806.00	\$ 28,614.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Sales Leaders Reference Team Member	1	Price per user - see footnote 5	Research Subscription	\$ 12,443.00	\$ 11,945.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Sales Leaders Individual Access Advisor	Single User	Price per user	Research Subscription	\$ 39,470.00	\$ 37,891.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Sales Leaders Individual Access Advisor	Multi User	Price per user	Research Subscription	\$ 29,806.00	\$ 28,614.00	4.0%	132-51	541519	D399

Product and Price List

Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this quote. Contains Source Selection Information — See FAR 2.101 and 3.104. Disclosure is prohibited by Federal law.

N/A	N/A	N/A	TalentNeuron - Single Country	1	Government Clients Only	Research Subscription	\$ 29,225.00	\$ 28,056.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	TalentNeuron - Single Country Reference	1	Web Only	Research Subscription	\$ 22,290.00	\$ 21,398.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	TalentNeuron - User Add-on	5 Additional Users	Price per bundle - see footnote 4	Research Subscription	\$ 4,210.00	\$ 4,042.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	TalentNeuron - Workbench Add-on	1 Additional Workbench	Price per bundle - see footnote 4	Research Subscription	\$ 9,906.00	\$ 9,510.00	4.0%	132-51	541519	D399
N/A	N/A	N/A	Vice President	N/A	Price per Hour - see footnote 7	Consulting Services	\$ 485.00	\$ 485.00		132-52	541520	D400
N/A	N/A	N/A	Senior Director	N/A	Price per Hour - see footnote 7	Consulting Services	\$ 447.00	\$ 447.00		132-53	541521	D401
N/A	N/A	N/A	Director	N/A	Price per Hour - see footnote 7	Consulting Services	\$ 417.00	\$ 417.00		132-54	541522	D402
N/A	N/A	N/A	Associate Director	N/A	Price per Hour - see footnote 7	Consulting Services	\$ 353.00	\$ 353.00		132-55	541523	D403
N/A	N/A	N/A	Senior Consultant	N/A	Price per Hour - see footnote 7	Consulting Services	\$ 284.00	\$ 284.00		132-56	541524	D404
N/A	N/A	N/A	Consultant	N/A	Price per Hour - see footnote 7	Consulting Services	\$ 206.00	\$ 206.00		132-57	541525	D405
N/A	N/A	N/A	Associate Consultant	N/A	Price per Hour - see footnote 7	Consulting Services	\$ 147.00	\$ 147.00		132-58	541526	D406

**PRICING NOTES:**

**A. Research Subscription Services:**

- Membership contributes ("counts") toward multi user price levels on other Gartner subscription services within the same agency (unless otherwise noted); services must be ordered on the same Delivery Order and reflect a common "Bill To" address.
- All Memberships commence on the first day of the calendar month.
- Pricing is for Annual Membership.
- Additional Team Members may be added, coterminous with the existing contract end date.
- For subscription services, payment in full is authorized concurrent with commencement of deliverables.

**B. Option Year Pricing:** Option Year pricing is illustrative; actual Option Year pricing will be the lesser of that displayed or the pricing in the "then current" ESI BPA in effect when an Option is exercised.

**FOOTNOTES:**

<sup>1</sup> Each Team must consist of one Team Plus Leader and three (3) to ten (10) Team Plus Members and are not available for purchase as standalone licenses. A maximum of one Team Plus Leader per Team. A Team with a Partner license requires at least three (3) Advisor and/or Cross Function Team Plus Member licenses. A Team with one Team Plus Leader and less than three (3) Team Plus Members is permissible so long as one of the Team Plus Members is an IT Executive or Partner Leader with at least three (3) Enterprise IT Leadership Team Plus Advisor and/or Cross Function Team Plus Member licenses. All licenses in a Team Plus solution, including subteam members, must be "Team Plus" type licenses. Team Plus licenses may not be part of a Team solution (non-Plus type of Team). All Team Plus Member licenses must be coterminous with the Team Plus Leader license.

<sup>2</sup> Each Team must consist of one Team Leader and three (3) to ten (10) Team Members and are not available for purchase as standalone licenses. A maximum of one Team Leader per Team. A Team with a Partner license requires at least three (3) Advisor and/or Cross Function Team Member licenses. A Team with one Team Leader and less than three (3) Team Members is permissible so long as one of the Team Members is an IT Executive or Partner Leader with at least three (3) Enterprise IT Leadership Team Advisor and/or Cross Function Team Member licenses. Executive Programs Leadership Team Essentials is limited to select markets and may only consist of one (1) Team Leader and up to ten (10) Team Essentials Members per Team (other Team Member types are not permitted); contact your Account Executive for availability in your area. All licenses in a Team solution, including subteam members, must be "Team" type licenses and cannot include "Team Plus" licenses. All Team Member licenses must be coterminous with the Team Leader license.

<sup>3</sup> Limited availability and/or eligibility requirements apply. Please check with your Gartner Sales representative before ordering. "CIO Signature Delegate Add-on" and "Two Meeting Add-on" Gartner product memberships do not contribute ("count") toward multi user price levels on other Gartner Product offerings within the same agency. "CIO Signature Delegate Add-on" may be added to CIO Signature, coterminous with the existing contract end date. Price of the additional member will not be pro-rated if the remaining term is less than 12 months.

<sup>4</sup> Purchasing prerequisite and/or eligibility requirements applies. Please check with your Gartner Sales representative before ordering.

<sup>5</sup> Gartner for Business Leaders Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. A maximum of one Leader per Team. Each Leader type license must have three (3) to ten (10) Team Members coterminous with the Leader license. A Gartner for Business Leaders Sales Team or Gartner for Business Leaders Law and Compliance Team with one Team Leader and two Team Members is permissible. All licenses in a Team must be of the same business domain; for example, a Gartner for Business Leaders Sales Team may only consist of Gartner for Business Leaders Sales Team licenses.

<sup>6</sup> Subscription services are available as "Renewal Only" or "Requires Approval". The subscription services are only available to current users of the services.

<sup>7</sup> **Consulting Delivery Orders:** The discounts shown in Table 1. below will be applied based on the proposed labor value of Consulting service engagements only. These discounts are applied against the "then current" BPA Professional Services rates, based on the labor value of the individual BPA Delivery Order. Gartner's Consulting services are inline with the scope as described under the RFQ subcategory: "IT Analyses Services".

**Consulting Delivery Order Modifications:** If a BPA Delivery Order for Consulting services is modified to add additional funding and the total labor value of the Delivery Order qualifies for a discount, the discount will apply to the modification only. The original Delivery Order will not qualify for a retroactive discount based on the Delivery Order modifications.

**Table 1. Consulting Service Discount Table**

Proposed Consulting Engagement Value	Consulting Discount Levels											
\$1 - \$249,999	Current BPA Professional Service Rates											
\$250,000 - \$499,000	1% off current BPA Professional Services Rates											
\$500,000 - \$999,999	2% off current BPA Professional Services Rates											
\$1,000,000+	3% off current BPA Professional Services Rates											

<sup>8</sup> "New Subscriber" pricing is available to eligible license holders who purchased the service on or after 1 February 2020 and continuously purchase the service thereafter. Check with Sales Representative for availability and eligibility before ordering.

<sup>9</sup> "Renewing Subscriber" pricing is only available to eligible license holders who purchased the service before 1 February 2020 and continuously purchase the service thereafter. Check with Sales Representative for availability and eligibility before ordering.

<sup>10</sup> "Renewing Subscriber who purchased on or after 1 February 2020" pricing is available to eligible license holders who purchased the service on or after 1 February 2020 and continuously purchase the service thereafter. Check with Sales Representative for availability and eligibility before ordering.