

DEPARTMENT OF THE NAVY ENTERPRISE SOFTWARE LICENSING AGREEMENT for **NetApp**



AGREEMENT OVERVIEW

- **NetApp Agency Catalog on NASA SEWP:** <https://sewp.nasa.gov/>
- **Effective Date:** 14 March 2019
- **DON NetApp Customer Site:** <https://navy.deps.mil/peoeis/sites/PMM172/SitePages/NetApp.aspx> (.mil CAC required)

WHAT IS COVERED UNDER THIS AGREEMENT?

The Department of the Navy (DON) Enterprise Software Licensing (ESL) Agreement for NetApp is a mandatory source of supply for DON customers to purchase all NetApp hardware, software licenses, hardware/software maintenance, and professional services. A Solutions for Enterprise-Wide Procurement (SEWP) Agency Catalog has been established by the DON for the purchase of all NetApp products; SEWP is a Government-Wide Acquisition Contract (GWAC) that is managed by the National Aeronautics and Space Administration (NASA). NetApp specializes in effective and efficient small-, medium-, and large-scale data management and storage solutions. Specifically, the Agreement covers over 4,000 NetApp products in the following categories:

 <p>NetApp Hardware</p> <ul style="list-style-type: none">• Storage Solutions• Converged/Hyper-converged infrastructure (network, storage, compute)	 <p>NetApp Software</p> <ul style="list-style-type: none">• Data management• Cloud-based storage enablement	 <p>NetApp Support/Maintenance</p> <ul style="list-style-type: none">• Firmware updates• Software updates and upgrades• Patches and Fixes
--	--	---

VALUE TO THE DON

- Improves DON buying and negotiating power for maximum discount/cost avoidance
- Provides standardized and favorable Terms and Conditions for all DON customers
- Increases visibility of software assets and usage to better plan for and manage inventory and future requirements
- Streamlines the acquisition process and provides software and maintenance to DON customers quickly at the best prices and terms & conditions with minimal documentation
- Provides a follow-on enterprise buying strategy that leverages the DON's buying power, while minimizing the risk of shelf waste and promoting transferability
- Provides a reporting tool that will enable the DON to accurately assess the amount of NetApp hardware and software in the DON's install base and determine the future demand for NetApp requirements

WHO CAN USE THE DON ESL AGREEMENT FOR NETAPP?

The use of DON ESL Agreements is mandated per the 22 February 2012, DON Chief Information Officer (CIO)/Assistant Secretary of the Navy (ASN) Research, Development, & Acquisition (RDA)/ASN Financial Management & Comptroller (FMC) memorandum to achieve maximum cost savings.

The Agreement is open for ordering by the DON. The Ordering Guide provides details on ordering entities considered to be authorized users.

HOW TO ORDER

All DON ordering activities will be required to order their NetApp requirements from the Agency Catalog that is established on the SEWP website at: <https://sewp.nasa.gov/>. Detailed ordering instructions and templates are provided in the NetApp Ordering Guide. The NetApp Ordering Guide is available under the "I Want to Order" tab at the following URL: <https://navy.deps.mil/peoeis/sites/PM172/SitePages/NetApp.aspx> (CAC required)

WHO SHOULD I CONTACT WITH QUESTIONS ABOUT THE AGREEMENT?

Inquiries regarding the DON ESL Agreement for NetApp may be directed to the following points of contact:

Title	Name	Phone Number	Email
DON ESL Project Officer	Daphney Waggoner	+1 703 432 7451	daphney.waggoner@navy.mil
DON ESL Contracting Officer	Spencer Sessions	+1 619 553 4523	spencer.sessions@navy.mil
DON ESL Contracting Specialist	Veronica Beck	+1 619 553 4532	veronica.beck@navy.mil

For additional information on Program Manager, Customer Support and Strategic Sourcing (PMM-172) and other DON ESL Agreements, please visit: <https://navy.deps.mil/peoeis/sites/PM172/SitePages/Home.aspx> (CAC required)

