

Record Status: Approved

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Small Business Coordination Record		Report Control Symbol DD-AT&L (AR) 1862	
1. CONTROL / REVISION # FY18-MAY15-97 Rev. 2 of 2	2. PURCHASE REQUEST / REQUISITION # N/A	3. TOTAL ESTIMATE VALUE (with options) \$ 144,000,000.00	
4A. PIID	4B. IDV PIID (IF APPLICABLE)	5. MODIFICATION / ORDER #	
6A. CONTRACT SPECIALIST / BUYER NAME (last, first, mi) Huber, William, M		6B. DODAAC / MAJOR COMMAND N66001/Space and Na...	6C. OFFICE SYMBOL 22550
6D. EMAIL ADDRESS william.huber@navy.mil		6E. PHONE NUMBER (include area code) 7177047280	
7A. ITEM AND / OR SERVICE DESCRIPTION DoD Enterprise Software Initiative (ESI) requires Palantir Technologies COTS Hardware, Software, and Services (HS&S). Specifically: Palantir Software & Hardware Licenses - Palantir Gotham (Perpetual License, Hardware Appliances, licenses deployable in a cloud environment, Term License) Palantir Metropolis (licenses deployable in a cloud environment) Palantir Annual Support and Maintenance Annual Support and Maintenance for Palantir Gotham License and Palantir Gotham Appliance Palantir Training Courses Palantir QuickStart, Bootcamp, Workshop, Integrator, Developer and Developer&Integrator training Palantir Professional Services Director of Engineering, Core Engineer, CONUS/OCONUS FSR (Field Service Representative) Support,			
7B. PRODUCT AND / OR SERVICE CODE 7030	7C. NAICS CODE 511210	7D. SIZE STANDARD 38.5 (millions of dollars)	
8. PERIOD OF PERFORMANCE / DELIVERY DATES (with options) FY18 to FY22			
9. TYPE OF COORDINATION Change			
10. RECOMMENDATION Other Than Full and Open Competition (attach J&A) ADDITIONAL INFORMATION: GSA MAS			
11A. MARKET RESEARCH Attach supporting analysis, including results of sources-sought or request-for-information synopsis, J&A, etc. Market research was conducted by requesting a complete list of Palantir's authorized "Letter of Supply" contract holders. Based on this research, it is determined that there is a not a reasonable expectation of competition from at least three vendors per FAR 8.405-3(b)(1)(ii)(B)(2). Palantir is the sole provider of their products under GSA Schedule 70. As such, FAR 8.405-3(b)(1)(ii)(D) waiver conditions apply			
11B. SYNOPSIS REQUIRED (if No, provide FAR Part 5.202 Exception) No 5.202(a)(11) - action is under a contract previously synopsized.			
11C. SMALL BUSINESS PROGRESS PAYMENTS No			
12. CONSOLIDATED OR BUNDLED			
12A. CONSOLIDATED BUT NOT BUNDLED REQUIREMENT Attach required documentation per DFARS Subpart 207.170 No		12B. BUNDLED REQUIREMENT Attach required documentation per FAR Subpart 7.107 including benefits analysis No	
13A. SUBCONTRACTING PLAN REQUIRED No			

13B. For recommendations 10g., 10h., 10i., and 12a. or 12b., specify actions taken to maximize small business participation in subcontract performance (e.g., subcontracting plan requirements of FAR 19.7 and anticipated subcontracting goals, market research to identify small business capability at the subcontracting level, source selection evaluation factor for small business utilization, DFARS Subpart 215.304, 215.305). Attach additional pages as necessary.

Palantir is a software publisher and the only authorized seller of their products. They hold their own GSA schedule. No subcontracting opportunities are available.

14. ACQUISITION HISTORY

14A. THIS IS A NEW REQUIREMENT	PREVIOUS SOLICITATION / CONTRACT #	PREVIOUS ORDER NUMBER
No	N0010413AZF34	

RECOMMENDATION HISTORY	(10) MAC / ORDER
Other Than Full and Open Competition (attach J&A) ADDITIONAL INFO:	GSA MAS

14B. WAS THE PREVIOUS CONTRACT:

(1) CONSOLIDATED? No (2) BUNDLED? No

14C. LIST NAME, CONTRACT NUMBER(S), CAGE CODE(S), AND DUNS OF CONTRACTOR(S) THAT RECEIVED PREVIOUS AWARD(S). INCLUDE TYPE(S) OF BUSINESSES FOR EACH CONTRACTOR (e.g., SB, HUBZone SB, SDB, SDVOSB, EDWOSB, WOSB, other than small business), **AND TYPE(S) OF CONTRACT. INCLUDE PERIOD OF PERFORMANCE WITH OPTIONS, AND TOTAL CONTRACT VALUE INCLUDING ALL MODIFICATIONS AND EXERCISED OPTIONS.** If previous contract was consolidated or bundled, list all contractors that received previous awards for any portion of this work; if previous contract was a MAC, list all previous contractors and indicate if reserves were used and if orders could be set aside for small business. Attach additional pages as necessary.

Palantir, N0010413AZF34 GS-35F-0086U Large Business PoP: 7/26/2013-7/25/2018

15. CONTRACTING OFFICER REVIEW

A. NAME (last, first, mi)	B. DATE (YYYYMMDD)	C. EMAIL ADDRESS
Sedgwick, Stacie L. 	20180517	stacie.sedgwick@navy.mil
D. SIGNATURE (Digital Signature)	E. DATE ACQUISITION PACKAGE PROVIDED TO SBP (YYYYMMDD)	
 SEDGWICK, STACIE . L. 1230097816	20180517	

F. CONTRACTING OFFICER REMARKS

Less the "pls sign" comment in block f.

16. SMALL BUSINESS PROFESSIONAL / SMALL BUSINESS DIRECTOR REVIEW

A. NAME (last, first, mi)	B. DATE (YYYYMMDD)	C. EMAIL ADDRESS
Neto, Jose M. 	20180518	jose.neto@navy.mil
D. SIGNATURE (Digital Signature)		
 NETO, JOSE . M. 1386641508		

F. SMALL BUSINESS PROFESSIONAL / SMALL BUSINESS DIRECTOR REMARKS

A solicitation synopsis is not required by FAR 8.404(a). However, the award synopsis and LSJ will be posted per FAR 8.404(g)(2).

17. SBA PROCUREMENT CENTER REPRESENTATIVE REVIEW

A. NAME (last, first, mi)	B. DATE (YYYYMMDD)	C. EMAIL ADDRESS
Leu, Jane L. 	20180521	lucy.leu@navy.mil
D. SIGNATURE (Digital Signature)		
 LEU, JANE . L. 1283532743		

F. SBA PROCUREMENT CENTER REPRESENTATIVE REMARKS

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18. CONTRACTING OFFICER REVIEW

If the SBP or the SBA PCR rejects the contracting officer recommendation, the contract specialist and contracting officer use Modify to make change or to add remarks, upload any associated rationale, and proceed to signatures within 5 working days IAW FAR 19.505.

Supporting Documentation

File Name	Short Description	Loaded By	Date	Delete
DoD ESI Palantir LSJ_Single Awd Com....docx	LSJ / Singel Awd combo	HUBER.WILLIAM.M.1229117404	05/15/2018	Delete

File: Short Description: