

**Record Status: Approved**

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<b>Small Business Coordination Record</b>		<b>Report Control Symbol DD-AT&amp;L (AR) 1862</b>	
<b>1. CONTROL / REVISION #</b> FY18-JUL27-96 Rev. 5 of 5	<b>2. PURCHASE REQUEST / REQUISITION #</b> N/A	<b>3. TOTAL ESTIMATE VALUE (with options)</b> \$ 238,600,000.00	
<b>4A. PIID</b> TBD	<b>4B. IDV PIID (IF APPLICABLE)</b>	<b>5. MODIFICATION / ORDER #</b> N/A	
<b>6A. CONTRACT SPECIALIST / BUYER NAME (last, first, mi)</b> Fellin, Dennis, J		<b>6B. DODAAC / MAJOR COMMAND</b> N66001/Space and Na...	<b>6C. OFFICE SYMBOL</b> 22550
<b>6D. EMAIL ADDRESS</b> dennis.fellin@navy.mil		<b>6E. PHONE NUMBER (include area code)</b> 717-329-6588	
<b>7A. ITEM AND / OR SERVICE DESCRIPTION</b>  The Department of Defense (DoD) requires Computer-Aided Design/Computer-Aided Manufacturing, Modeling, Simulation & Engineering Software and Solutions (referred to as CAD/CAM) Commercial Off-the-Shelf (COTS) software products and subscriptions, and maintenance, support, and services to support Information Technology (IT) operations across the DoD enterprise. SPAWAR Systems Center Pacific (SSC PAC) in support of DoD ESI (www.esi.mil), intends to establish multiple-award, category-based, Blanket Purchase Agreements (BPA) with Firm-Fixed Price (FFP) line items for the procurement of CAD/CAM software and services to be made available for purchase to the DoD, Intelligence Community, Coast Guard and Foreign Military Sales (FMS). The proposed BPAs will be DoD ESI Enterprise Software Agreements (ESAs), as defined in DFARS 208.7401. Ordering under these BPAs will be decentralized, resulting in the issuance of orders against a BPA on a firm-fixed price basis. It is anticipated that orders will be competed between the multiple awardees of the BPA, in accordance with FAR 8.405-3, providing all BPA holders fair opportunity, unless an exception applies. The term of the proposed BPAs will consist of one (1) one-year base period and nine (9) one-year option periods. The software product category of Computer-Aided Design/Computer-Aided Manufacturing, Modeling, Simulation & Engineering Software and Solutions includes the subcategories of: 1) Computer Aided Design 2) 3D Modelling 3) 2D Drafting 4) Product Data Management (PDM) 5) Simulation/Computer-Aided Engineering (CAE) 6) Product Life-Cycle Management (PLM) 7) Concurrent Engineering 8) Computer-Aided Machining (CAM) 9) Building Information Modeling (BIM) 10) Advanced Real Time Rendering 11) Mobile Access to CAD 12) Augmented/Virtual Reality 13) 3D Printing Solutions			
<b>7B. PRODUCT AND / OR SERVICE CODE</b> 7030	<b>7C. NAICS CODE</b> 511210	<b>7D. SIZE STANDARD</b> \$38.5M	
<b>8. PERIOD OF PERFORMANCE / DELIVERY DATES (with options)</b> FY19 to FY28			
<b>9. TYPE OF COORDINATION</b> Change			
<b>10. RECOMMENDATION</b>  Full and Open Competition (complete Block 13) <b>ADDITIONAL INFORMATION:</b> HUBZone Evaluation Preference - N/A; GSA MAS			
<b>11A. MARKET RESEARCH</b> Attach supporting analysis, including results of sources-sought or request-for-information synopsis, J&A, etc.  On 16 May 2018, SSC PAC released a Request for Information (RFI) and published it on GSA e-Buy, to allow the Government to determine the availability of CAD/CAM providers and their possible interest in category-based, multiple-award BPAs. The Government received responses from nine (9) resellers or software publishers. The RFI confirmed there are multiple providers of CAD/CAM software and services on GSA FSS contracts. The anticipated competition pool for this requirement is: CAD/CAM Publishers responding to the RFI Publishers Size Status Autodesk, Inc. Large Cloudera Small DataRobot, Inc. Large MapD Small NVIDIA Small PTC, Inc. Large Siemens PLM Large TechSoft 3D Small Trimble Small Based on this market research, it was determined that there is a reasonable expectation of responses from at least nine (9) vendors, per FAR 8.405-3(b)(1)(ii)(B)(2). However, each of these companies is selling a			

competing brand name COTS solutions within this category/family of software and this list of interested vendors represents a range of commercial software solutions that COULD be offered under this multiple-award BPA. Therefore, it does NOT represent multiple Small Business sources FOR THE SAME PRODUCTS. It is the position of both the PCO and SSC PAC Legal Counsel that each awardee under a multiple-award BPA does NOT need to offer identical products. Instead, ordering activities will follow the procedures outlined in FAR 8.405-3(c) (2) (iii) (A) (1), which states activities must "Provide an RFQ to all BPA holders offering the required supplies or services under the multiple-award BPAs." Therefore, because the small business vendors will not be able to offer the totality of the expected requirement, it is not recommended that this requirement be set-aside.

**11B. SYNOPSIS REQUIRED** (if No, provide FAR Part 5.202 Exception)

No 5.202(a)(11) - action is under a contract previously synopsisized.

**11C. SMALL BUSINESS PROGRESS PAYMENTS**

No

**12. CONSOLIDATED OR BUNDLED****12A. CONSOLIDATED BUT NOT BUNDLED REQUIREMENT** Attach required documentation per DFARS Subpart 207.170

No

**12B. BUNDLED REQUIREMENT** Attach required documentation per FAR Subpart 7.107 including benefits analysis

No

**13A. SUBCONTRACTING PLAN REQUIRED**

No

**13B.** For recommendations 10g., 10h., 10i., and 12a. or 12b., specify actions taken to maximize small business participation in subcontract performance (e.g., subcontracting plan requirements of FAR 19.7 and anticipated subcontracting goals, market research to identify small business capability at the subcontracting level, source selection evaluation factor for small business utilization, DFARS Subpart 215.304, 215.305). Attach additional pages as necessary.

Per 8.404(a) FAR Part 19 does not apply to BPAs or orders placed against Federal Supply Schedules contracts. Therefore, the subcontracting plan requirements of FAR 19.7 does not apply. In addition, no known subcontracting opportunities exist.

**14. ACQUISITION HISTORY****14A. THIS IS A NEW REQUIREMENT**

No

**PREVIOUS SOLICITATION / CONTRACT #**

N00104-12-A-ZF30

**PREVIOUS ORDER NUMBER**

N/A

**RECOMMENDATION HISTORY**

Full and Open Competition (complete Block 13)  
ADDITIONAL INFO: HUBZone Evaluation Preference - N/A;

**(10) MAC / ORDER**

GSA MAS

**14B. WAS THE PREVIOUS CONTRACT:**

(1) CONSOLIDATED? No (2) BUNDLED? No

**14C. LIST NAME, CONTRACT NUMBER(S), CAGE CODE(S), AND DUNS OF CONTRACTOR(S) THAT RECEIVED PREVIOUS AWARD(S). INCLUDE TYPE(S) OF BUSINESSES FOR EACH CONTRACTOR** (e.g., SB, HUBZone SB, SDB, SDVOSB, EDWOSB, WOSB, other than small business), **AND TYPE(S) OF CONTRACT. INCLUDE PERIOD OF PERFORMANCE WITH OPTIONS, AND TOTAL CONTRACT VALUE INCLUDING ALL MODIFICATIONS AND EXERCISED OPTIONS.** If previous contract was consolidated or bundled, list all contractors that received previous awards for any portion of this work; if previous contract was a MAC, list all previous contractors and indicate if reserves were used and if orders could be set aside for small business. Attach additional pages as necessary.

DLT Solutions, Inc /N00104-12A-ZF30/ OS0H9/ Large Business/ BPA against GSA FSS,/ 10/11/12-present / Total spend on the BPA \$95.6M

**15. CONTRACTING OFFICER REVIEW****A. NAME** (last, first, mi)

Sessions, Spencer M.  CONCUR

**B. DATE**

(YYYYMMDD)  
20180823

**C. EMAIL ADDRESS**

spencer.sessions@navy.mil

**D. SIGNATURE** (Digital Signature)

 SESSIONS.SPENCER.M.1277023713

**E. DATE ACQUISITION PACKAGE PROVIDED TO SBP** (YYYYMMDD)

20180823

**F. CONTRACTING OFFICER REMARKS**

Revisions made to this version to clarify the rationale for an unrestricted competition.

**16. SMALL BUSINESS PROFESSIONAL / SMALL BUSINESS DIRECTOR REVIEW****A. NAME** (last, first, mi)


Lake, Mary J.  CONCUR

**B. DATE**

(YYYYMMDD)  
20180823

**C. EMAIL ADDRESS**

mary.lake@navy.mil

<b>D. SIGNATURE</b> (Digital Signature)		
 <b>LAKE.MARY.J.1231792895</b>		
<b>F. SMALL BUSINESS PROFESSIONAL / SMALL BUSINESS DIRECTOR REMARKS</b>		
Concur. See FAR 8.405-3(c)(2).		
<b>17. SBA PROCUREMENT CENTER REPRESENTATIVE REVIEW</b>		
<b>A. NAME</b> (last, first, mi)	<b>B. DATE</b> (YYYYMMDD)	<b>C. EMAIL ADDRESS</b>
Leu, Jane L.  <b>CONCUR</b>	20180823	lucy.leu@navy.mil
<b>D. SIGNATURE</b> (Digital Signature)		
 <b>LEU.JANE.L.1283532743</b>		
<b>F. SBA PROCUREMENT CENTER REPRESENTATIVE REMARKS</b>		
Anticipate numerous awardees including small businesses.		
<b>18. CONTRACTING OFFICER REVIEW</b>		
If the SBP or the SBA PCR rejects the contracting officer recommendation, the contract specialist and contracting officer use Modify to make change or to add remarks, upload any associated rationale, and proceed to signatures within 5 working days IAW FAR 19.505.		

### Supporting Documentation

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