PRODUCTS AND PRICES

GARTNER CORE RESEARCH – FOR RENEWAL ONLY

GARTNER CORE CONNECT RESEARCH – FOR CONVERSION ONLY

CLIN	DESCRIPTION	QTY	UNIT PRICE
1001	**CORE RESEARCH AND CONVERSION TO CORE CONNECT - Reference Members - For Renewal Orders Only**		
1001AA	Core Research Renewal - Reference Member Qty 1	Each User @	$11,520.00
1001AB	Core Research Renewal - Reference Members Qty 2 through 9	Each User @	$10,370.00
1001AC	Core Research Renewal - Reference Members Qty 10 through 24	Each User @	$8,625.00
1001AD	Core Research Renewal - Reference Members Qty 25 through 49	Each User @	$6,035.00
1001AE	Core Research Renewal - Reference Members Qty 50 through 99	Each User @	$4,885.00
1001AF	DELETED - Core Research Renewal - Reference Members Qty 100	Each User @	DELETED
1001BA	Conversion to Core Connect Research - Reference Member Qty 1	Each User @	$13,180.00
1001BB	Conversion to Core Connect Research - Reference Members Qty 2 through 9	Each User @	$10,370.00
1001BC	Conversion to Core Connect Research - Reference Members Qty 10 through 24	Each User @	$10,280.00
1001BD	Conversion to Core Connect Research - Reference Members Qty 25 through 49	Each User @	$7,665.00
1001BE	Conversion to Core Connect Research - Reference Members Qty 50 through 99	Each User @	$6,510.00
1001BF	DELETED - Conversion to Core Connect Research - Reference Members Qty 100	Each User @	DELETED

GARTNER CORE RESEARCH – FOR RENEWAL ONLY

GARTNER CORE CONNECT RESEARCH – FOR CONVERSION ONLY

CLIN	DESCRIPTION	QTY	UNIT PRICE
1002	**CORE RESEARCH AND CONVERSION TO CORE CONNECT - Advisor Members - For Renewal Orders Only**		
1002AA	Core Research Renewal - Advisor Members Qty 1 through 9	Each User @	$19,410.00
1002AB	Core Research Renewal - Advisor Members Qty 10 through 24	Each User @	$10,795.00
1002AC	Core Research Renewal - Advisor Members Qty 25 through 49	Each User @	$9,205.00
1002AD	Core Research Renewal - Advisor Members Qty 50 through 99	Each User @	$8,060.00
1002AE	DELETED - Core Research Renewal - Advisor Members Qty 100	Each User @	DELETED
1002BA	Conversion to Core Connect Research - Advisor Members Qty 1 through 9	Each User @	$20,370.00
1002BB	Conversion to Core Connect Research - Advisor Members Qty 10 through 24	Each User @	$12,395.00
1002BC	Conversion to Core Connect Research - Advisor Members Qty 25 through 49	Each User @	$10,805.00
1002BD	Conversion to Core Connect Research - Advisor Members Qty 50 through 99	Each User @	$9,660.00
1002BE	DELETED - Conversion to Core Connect Research - Advisor Members Qty 100	Each User @	DELETED

NOTES FOR CLINS 1001 - 1002:

- *Renewal Only: Available for Renewal to existing Core Research clients as of 2/01/2007 or for Conversion to Core Connect Research.
- Aggregate Core Reference and Advisor Seats at the Agency/Bureau/Operating Unit level only – on a single Purchase Order—to determine price per seat.
- Core seats contribute (“count”) toward multi user price level on all other Gartner product offerings within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address.
- All other Gartner product offerings within the same agency, excluding add-on services, contribute (“count”) toward determining Core quantity/unit price level.
- All memberships commence on the first of the calendar month.
- All memberships require an annual contract.
- Pricing is for annual membership.
- Effective 2/01/2007, the above pricing structure is no longer available to new clients.
- Renewals (or conversions) of existing seats are permitted, at the seat quantity / price level in effect as of 1/31/2007, unless the renewal seat aggregate drops to a lower seat quantity.
- Conversely, seat additions that increase or raise the aggregate to a new or higher seat quantity are no longer permitted. Additional seats that satisfy the aggregation requirements must be priced at the “existing” (prior) price level.

GARTNER CORE CONNECT RESEARCH - FOR NEW CLIENTS

CLIN	DESCRIPTION	QTY	UNIT PRICE
1003	**CORE CONNECT RESEARCH - Reference Members For New Clients**		
1003AA	Reference Member – Single User	1	$17,840.00
1003AB	Reference Member – Multi Users	Each User @	$10,370.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
1004	**CORE CONNECT RESEARCH - Advisor Members For New Clients**		
1004AA	Advisor Member – Single User	1	$27,715.00
1004AB	Advisor Member – Multi Users	Each User @	$20,370.00

NOTES FOR CLINS 1003 - 1004:

- Core Connect seats contribute (“count”) toward multi user price levels on all other Gartner product offerings within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address.
- All other Gartner product offerings within the same agency, excluding add-on services, contribute ("count") toward multi user/member pricing for Core Connect.
- All memberships commence on the first of the calendar month.
- All memberships require an annual contract.
- Pricing is for annual membership.

CLINS 1005 - 1999 ARE RESERVED

GARTNER FOR IT LEADERS

GARTNER FOR SUPPLY CHAIN LEADERS

CLIN	DESCRIPTION	QTY	UNIT PRICE
2001	**GARTNER FOR IT LEADERS - Reference User** Product Code: REFROLE		
2001AA	Reference User - Single User - per user	1	$20,388.00
2001AB	Reference User - Multi User - per user	1	$12,985.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
2002	**GARTNER FOR IT LEADERS - Advisor User** Product Code: ADVROLE		
2002AA	Advisor User - Single User - per user	1	$30,270.00
2002AB	Advisor User - Multi User - per user	1	$22,870.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
2003	**DELETED - GARTNER FOR IT LEADERS - Premier User** Product Code: PREMROLE		
2003AA	DELETED - Premier User - Single User - per user	1	DELETED
2003AB	DELETED - Premier User - Multi User - per user	1	DELETED

CLIN	DESCRIPTION	QTY	UNIT PRICE
2004	**GARTNER FOR SUPPLY CHAIN LEADERS - Reference User** Product Code: REFROLE		
2004AA	Reference User - Single User - per user	1	$20,380.00
2004AB	Reference User - Multi User - per user	1	$12,985.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
2005	**GARTNER FOR SUPPLY CHAIN LEADERS - Advisor User** Product Code: ADVROLE		
2005AA	Advisor User - Single User - per user	1	$30,270.00
2005AB	Advisor User - Multi User - per user	1	$22,870.00

NOTES FOR CLINS 2001 - 2005:

- IT Leaders and Supply Chain Leaders contribute (“count”) toward multi user price levels on all other Gartner product offerings within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address.
- All other Gartner product offerings within the same agency, excluding add-on services, contribute ("count") toward multi user/member pricing for IT Leaders and Supply Chain Leaders.
- All Gartner for IT Leaders and Supply Chain Leaders memberships require an annual contract.
- All Gartner for IT Leaders and Supply Chain Leaders memberships commence on the first day of the calendar month.
- Pricing is for an annual membership.

CLINS 2006 - 2009 ARE RESERVED

GARTNER FOR ENTERPRISE IT LEADERS

GARTNER FOR ENTERPRISE SUPPLY CHAIN LEADERS

CLIN	DESCRIPTION	QTY	UNIT PRICE
2010	**GARTNER FOR ENTERPRISE IT LEADERS**		
2010AA	Standard Pricing - Annual membership for one member	1	$53,830.00
2010AB	Multi Membership – 2nd and additional memberships from same agency	1	$44,770.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
2011	**GARTNER FOR ENTERPRISE SUPPLY CHAIN LEADERS**		
2011AA	Standard Pricing - Annual membership for one member	1	$53,830.00
2011AB	Multi Membership – 2nd and additional memberships from same agency	1	$44,770.00

NOTES FOR CLIN 2010 - 2011:

- Enterprise IT Leaders and Enterprise Supply Chain Leaders contribute (“count”) toward multi user price levels on all other Gartner product offerings within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address
- All other Gartner product offerings within the same agency, excluding add-on services, contribute ("count") toward multi user/member pricing for Enterprise IT Leaders or Enterprise Supply Chain Leaders.
- All Enterprise IT Leaders and Enterprise Supply Chain Leaders memberships require an annual contract.
- All Enterprise IT Leaders and Enterprise Supply Chain Leaders memberships commence on the first day of the calendar month.
- Pricing is for an annual membership.

CLINS 2012 - 2019 ARE RESERVED

GARTNER FOR LEADERS WORKGROUPS

CLIN	DESCRIPTION	QTY	UNIT PRICE
2020	**GARTNER FOR ENTERPRISE IT LEADERS WORKGROUP – FOR RENEWAL ONLY**		
2020AA	1 Member and 3 Workgroup Members	1 + 3	$60,725.00
2020AB	1 Member and 4 Workgroup Members	1 + 4	$66,055.00
2020AC	1 Member and 5 Workgroup Members	1 + 5	$71,375.00
2020AD	1 Member and 6 Workgroup Members	1 + 6	$76,705.00
2020AE	1 Member and 7 Workgroup Members	1 + 7	$82,025.00
2020AF	1 Member and 8 Workgroup Members	1 + 8	$87,355.00
2020AG	1 Member and 9 Workgroup Members	1 + 9	$92,675.00
2020AH	1 Member and 10 Workgroup Members	1 + 10	$98,015.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
2021	**GARTNER FOR IT LEADERS - ADVISOR WORKGROUP – FOR RENEWAL ONLY**		
2021AA	1 Advisor and 3 Workgroup Members	1 + 3	$39,770.00
2021AB	1 Advisor and 4 Workgroup Members	1 + 4	$45,095.00
2021AC	1 Advisor and 5 Workgroup Members	1 + 5	$50,425.00
2021AD	1 Advisor and 6 Workgroup Members	1 + 6	$55,755.00
2021AE	1 Advisor and 7 Workgroup Members	1 + 7	$61,075.00
2021AF	1 Advisor and 8 Workgroup Members	1 + 8	$66,405.00
2021AG	1 Advisor and 9 Workgroup Members	1 + 9	$71,715.00
2021AH	1 Advisor and 10 Workgroup Members	1 + 10	$77,045.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
2022	**GARTNER FOR ENTERPRISE SUPPLY CHAIN LEADERS WORKGROUP – FOR RENEWAL ONLY**		
2022AA	1 Member and 3 Workgroup Members	1 + 3	$60,725.00
2022AB	1 Member and 4 Workgroup Members	1 + 4	$66,055.00
2022AC	1 Member and 5 Workgroup Members	1 + 5	$71,375.00
2022AD	1 Member and 6 Workgroup Members	1 + 6	$76,705.00
2022AE	1 Member and 7 Workgroup Members	1 + 7	$82,025.00
2022AF	1 Member and 8 Workgroup Members	1 + 8	$87,355.00
2022AG	1 Member and 9 Workgroup Members	1 + 9	$92,675.00
2022AH	1 Member and 10 Workgroup Members	1 + 10	$98,015.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
2023	**GARTNER FOR SUPPLY CHAIN LEADERS - ADVISOR WORKGROUP – FOR RENEWAL ONLY**		
2023AA	1 Advisor and 3 Workgroup Members	1 + 3	$39,770.00
2023AB	1 Advisor and 4 Workgroup Members	1 + 4	$45,095.00
2023AC	1 Advisor and 5 Workgroup Members	1 + 5	$50,425.00
2023AD	1 Advisor and 6 Workgroup Members	1 + 6	$55,755.00
2023AE	1 Advisor and 7 Workgroup Members	1 + 7	$61,075.00
2023AF	1 Advisor and 8 Workgroup Members	1 + 8	$66,405.00
2023AG	1 Advisor and 9 Workgroup Members	1 + 9	$71,715.00
2023AH	1 Advisor and 10 Workgroup Members	1 + 10	$77,045.00

NOTES FOR CLINS 2020 - 2023:
Renewal Only: Effective August 01, 2011 These CLINs are no longer available for purchase by new clients. Existing clients may continue to renew their existing services through September 30, 2012.

- Workgroup membership contributes (“counts”) towards multi user price levels on all other Gartner product offering within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address.
- All other Gartner product offerings within the same agency, excluding add-on services, contribute ("count") toward multi user/member pricing for Workgroup membership.
- All Workgroup memberships commence on the first day of the calendar month.
- Pricing is for annual membership.
- Additional Workgroup members may be added, coterminous with the existing contract end date. Price of the additional member will not be pro-rated if the remaining term is less than 12 months.

GARTNER FOR LEADERS WORKGROUPS

CLIN	DESCRIPTION	QTY	UNIT PRICE
2024	**GARTNER FOR ENTERPRISE IT LEADERS WORKGROUP CROSS FUNCTION**		
2024AA	1 Member and 3 Workgroup Members	1 + 3	$85,475.00
2024AB	1 Member and 4 Workgroup Members	1 + 4	$99,070.00
2024AC	1 Member and 5 Workgroup Members	1 + 5	$112,655.00
2024AD	1 Member and 6 Workgroup Members	1 + 6	$126,240.00
2024AE	1 Member and 7 Workgroup Members	1 + 7	$139,835.00
2024AF	1 Member and 8 Workgroup Members	1 + 8	$153,420.00
2024AG	1 Member and 9 Workgroup Members	1 + 9	$167,005.00
2024AH	1 Member and 10 Workgroup Members	1 + 10	$180,595.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
2025	**GARTNER FOR ENTERPRISE IT LEADERS WORKGROUP ROLE**		
2025AA	1 Member and 3 Workgroup Members	1 + 3	$70,020.00
2025AB	1 Member and 4 Workgroup Members	1 + 4	$78,450.00
2025AC	1 Member and 5 Workgroup Members	1 + 5	$86,890.00
2025AD	1 Member and 6 Workgroup Members	1 + 6	$95,320.00
2025AE	1 Member and 7 Workgroup Members	1 + 7	$103,760.00
2025AF	1 Member and 8 Workgroup Members	1 + 8	$112,190.00
2025AG	1 Member and 9 Workgroup Members	1 + 9	$120,630.00
2025AH	1 Member and 10 Workgroup Members	1 + 10	$129,060.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
2026	**GARTNER FOR ENTERPRISE IT LEADERS ESSENTIALS**		
2026AA	1 Member and 3 Workgroup Members	1 + 3	$65,060.00
2026AB	1 Member and 4 Workgroup Members	1 + 4	$71,830.00
2026AC	1 Member and 5 Workgroup Members	1 + 5	$78,605.00
2026AD	1 Member and 6 Workgroup Members	1 + 6	$85,390.00
2026AE	1 Member and 7 Workgroup Members	1 + 7	$92,160.00
2026AF	1 Member and 8 Workgroup Members	1 + 8	$98,945.00
2026AG	1 Member and 9 Workgroup Members	1 + 9	$105,730.00
2026AH	1 Member and 10 Workgroup Members	1 + 10	$112,500.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
2027	**GARTNER FOR IT LEADERS ADVISOR WORKGROUP CROSS FUNCTION**		
2027AA	1 Advisor and 3 Workgroup Members	1 + 3	$63,605.00
2027AB	1 Advisor and 4 Workgroup Members	1 + 4	$77,190.00
2027AC	1 Advisor and 5 Workgroup Members	1 + 5	$90,775.00
2027AD	1 Advisor and 6 Workgroup Members	1 + 6	$104,370.00
2027AE	1 Advisor and 7 Workgroup Members	1 + 7	$117,955.00
2027AF	1 Advisor and 8 Workgroup Members	1 + 8	$131,540.00
2027AG	1 Advisor and 9 Workgroup Members	1 + 9	$145,125.00
2027AH	1 Advisor and 10 Workgroup Members	1 + 10	$158,715.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
2028	**GARTNER FOR IT LEADERS ADVISOR WORKGROUP ROLE**		
2028AA	1 Advisor and 3 Workgroup Members	1 + 3	$48,140.00
2028AB	1 Advisor and 4 Workgroup Members	1 + 4	$56,570.00
2028AC	1 Advisor and 5 Workgroup Members	1 + 5	$65,010.00
2028AD	1 Advisor and 6 Workgroup Members	1 + 6	$73,440.00
2028AE	1 Advisor and 7 Workgroup Members	1 + 7	$81,880.00
2028AF	1 Advisor and 8 Workgroup Members	1 + 8	$90,320.00
2028AG	1 Advisor and 9 Workgroup Members	1 + 9	$98,750.00
2028AH	1 Advisor and 10 Workgroup Members	1 + 10	$107,180.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
2029	**GARTNER FOR IT LEADERS ADVISOR WORKGROUP ESSENTIALS**		
2029AA	1 Advisor and 3 Workgroup Members	1 + 3	$43,170.00
2029AB	1 Advisor and 4 Workgroup Members	1 + 4	$49,950.00
2029AC	1 Advisor and 5 Workgroup Members	1 + 5	$56,725.00
2029AD	1 Advisor and 6 Workgroup Members	1 + 6	$63,510.00
2029AE	1 Advisor and 7 Workgroup Members	1 + 7	$70,290.00
2029AF	1 Advisor and 8 Workgroup Members	1 + 8	$77,065.00
2029AG	1 Advisor and 9 Workgroup Members	1 + 9	$83,850.00
2029AH	1 Advisor and 10 Workgroup Members	1 + 10	$90,620.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
2030	**GARTNER FOR ENTERPRISE SUPPLY CHAIN LEADERS WORKGROUP CROSS FUNCTION**		
2030AA	1 Member and 3 Workgroup Members	1 + 3	$85,475.00
2030AB	1 Member and 4 Workgroup Members	1 + 4	$99,070.00
2030AC	1 Member and 5 Workgroup Members	1 + 5	$112,655.00
2030AD	1 Member and 6 Workgroup Members	1 + 6	$126,240.00
2030AE	1 Member and 7 Workgroup Members	1 + 7	$139,835.00
2030AF	1 Member and 8 Workgroup Members	1 + 8	$153,420.00
2030AG	1 Member and 9 Workgroup Members	1 + 9	$167,005.00
2030AH	1 Member and 10 Workgroup Members	1 + 10	$180,595.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
2031	**GARTNER FOR ENTERPRISE SUPPLY CHAIN LEADERS WORKGROUP ESSENTIALS**		
2031AA	1 Member and 3 Workgroup Members	1 + 3	$65,060.00
2031AB	1 Member and 4 Workgroup Members	1 + 4	$71,830.00
2031AC	1 Member and 5 Workgroup Members	1 + 5	$78,605.00
2031AD	1 Member and 6 Workgroup Members	1 + 6	$85,390.00
2031AE	1 Member and 7 Workgroup Members	1 + 7	$92,160.00
2031AF	1 Member and 8 Workgroup Members	1 + 8	$98,945.00
2031AG	1 Member and 9 Workgroup Members	1 + 9	$105,730.00
2031AH	1 Member and 10 Workgroup Members	1 + 10	$112,500.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
2032	**GARTNER FOR SUPPLY CHAIN LEADERS ADVISOR WORKGROUP CROSS FUNCTION**		
2032AA	1 Advisor and 3 Workgroup Members	1 + 3	$63,605.00
2032AB	1 Advisor and 4 Workgroup Members	1 + 4	$77,190.00
2032AC	1 Advisor and 5 Workgroup Members	1 + 5	$90,775.00
2032AD	1 Advisor and 6 Workgroup Members	1 + 6	$104,370.00
2032AE	1 Advisor and 7 Workgroup Members	1 + 7	$117,955.00
2032AF	1 Advisor and 8 Workgroup Members	1 + 8	$131,540.00
2032AG	1 Advisor and 9 Workgroup Members	1 + 9	$145,125.00
2032AH	1 Advisor and 10 Workgroup Members	1 + 10	$158,715.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
2033	**GARTNER FOR SUPPLY CHAIN LEADERS ADVISOR WORKGROUP ESSENTIALS**		
2033AA	1 Advisor and 3 Workgroup Members	1 + 3	$43,170.00
2033AB	1 Advisor and 4 Workgroup Members	1 + 4	$49,950.00
2033AC	1 Advisor and 5 Workgroup Members	1 + 5	$56,725.00
2033AD	1 Advisor and 6 Workgroup Members	1 + 6	$63,510.00
2033AE	1 Advisor and 7 Workgroup Members	1 + 7	$70,290.00
2033AF	1 Advisor and 8 Workgroup Members	1 + 8	$77,065.00
2033AG	1 Advisor and 9 Workgroup Members	1 + 9	$83,850.00
2033AH	1 Advisor and 10 Workgroup Members	1 + 10	$90,620.00

NOTES FOR CLINS 2024 - 2033:

- Workgroup membership contributes (“counts”) towards multi user price levels on all other Gartner product offering within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address.
- All other Gartner product offerings within the same agency, excluding add-on services, contribute ("count") toward multi user/member pricing for Workgroup membership.
- All Workgroup memberships commence on the first day of the calendar month.
- Pricing is for annual membership.
- Additional Workgroup members may be added, coterminous with the existing contract end date. Price of the additional member will not be pro-rated if the remaining term is less than 12 months.

CLINS 2034 - 2999 ARE RESERVED

GARTNER FOR IT EXECUTIVES PROGRAMS

CLIN	DESCRIPTION	QTY	UNIT PRICE
3001	**GARTNER FOR IT EXECUTIVES - CIO SIGNATURE**		
3001AA	Standard Pricing - Annual membership for one member	1	$80,435.00

NOTES FOR CLIN 3001:

- Multi member pricing for CIO Signature memberships is not available.
- CIO Signature contributes (“counts”) towards multi user price levels on all other Gartner product offerings within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address.
- All CIO Signature memberships require an annual contract.
- All CIO Signature memberships commence on the first day of the calendar month.
- Pricing is for annual membership.
- All Deliverables are available to the Named Users only.
- Services are to be used for each Member's individual business purposes for the benefit of the Client

CLIN	DESCRIPTION	QTY	UNIT PRICE
3002	**DELETED - EXP PREMIER**		DELETED

CLIN	DESCRIPTION	QTY	UNIT PRICE
3003	**DELETED - EXP HR - FOR RENEWAL ONLY**		
3003AA	DELETED - Standard Pricing - Annual membership for one member	1	DELETED
3003AB	DELETED - Multi Membership – 2nd and additional memberships from same agency	1	DELETED

CLIN	DESCRIPTION	QTY	UNIT PRICE
3004	**DELETED – GARTNER FOR IT EXECUTIVES (GITE)**		DELETED

GARTNER FOR IT EXECUTIVES PROGRAMS

CLIN	DESCRIPTION	QTY	UNIT PRICE
3005	**GARTNER FOR LEADERSHIP DEVELOPMENT**		
3005AA	Standard Pricing - Annual Membership for one member	1	$18,645.00

NOTES FOR CLIN 3005:

- Gartner for Leadership Development membership eligibility is restricted to Gartner for IT Leaders Advisor or Premier members and IT Executive Signature Delegates.
- Gartner for Leadership Development contract term must be coterminous with Gartner for IT Leaders Advisor or Premier and IT Executive Signature Delegates.
- Gartner for IT Leaders Advisor, Premier members and IT Executives Signature Delegates with less than nine months remaining in their contract term are not eligible to add Gartner for Leadership Development.
- EXP CIO Signature and Gartner for IT Executives members are not eligible to purchase Gartner for Leadership Development.
- Gartner for Leadership Development contributes (“counts”) towards multi user price levels on all other Gartner product offerings within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address.
- Gartner for Leadership Development is not available for multi-member discount.
- All Gartner for Leadership Development memberships commence on the first day of the calendar month.
- All Gartner for Leadership Development deliverables are available to the registered Member only.
- Services are to be used for each Member's individual business purposes for the benefit of the Client.
- Gartner periodically updates Service names and Deliverables to reflect Client needs and market relevance.

CLIN	DESCRIPTION	QTY	UNIT PRICE
3006	**GARTNER FOR IT EXECUTIVES - CIO**		
3006AA	Standard Pricing - Annual Membership for one member	1	$72,745.00
3006AB	Multi Membership - 2nd and additional memberships from same agency	1	$64,565.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
3007	**GARTNER FOR IT EXECUTIVES - CIO ESSENTIALS**		
3007AA	Standard Pricing - Annual Membership for one member	1	$48,645.00
3007AB	Multi Membership - 2nd and additional memberships from same agency	1	$43,520.00

NOTES FOR CLINS 3006 - 3007:

- CIO and CIO Essentials contribute (“count”) towards multi user price levels on all other Gartner product offerings within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address.
- All other Gartner product offerings within the same agency, excluding add-on services, contribute ("count") toward multi user/member pricing for CIO and CIO Essentials.
- All CIO and CIO Essentials memberships require an annual contract.
- All CIO and CIO Essentials memberships commence on the first day of the calendar month.
- Pricing is for annual membership.
- All Deliverables are available to the Named Users only.
- Services are to be used for each Member's individual business purposes for the benefit of the Client organization.
- Gartner periodically updates Service names and Deliverables to reflect Client needs and market relevance.

GARTNER FOR IT EXECUTIVES PROGRAMS

CLIN	DESCRIPTION	QTY	UNIT PRICE
3008	**GARTNER FOR IT EXECUTIVES - ADD-ON MEETINGS**		
3008AA	IT Executives CIO Signature Meeting Add-On (includes 2 sessions)	1	$12,750.00
3008AB	IT Executives CIO Meeting Add-On (includes 2 sessions)	1	$12,750.00
3008AC	Enterprise IT Leaders Meeting Add- On (includes 2 sessions)	1	$12,750.00
3008AD	Enterprise Supply Chain Leaders Meeting Add-On (includes 2 sessions)	1	$12,750.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
3009	**GARTNER FOR IT EXECUTIVES - ADD-ON DELEGATES**		
3009AA	IT Executives CIO Signature Delegate Add-On	1	$34,150.00

NOTES FOR CLINS 3008 - 3009:

- IT Executives Meeting add-on may be added to IT Executives - CIO Signature, IT Executives - CIO, Enterprise for IT Leaders, or Enterprise for Supply Chain Leaders memberships, coterminous with the existing contract end date. Price of the additional Meeting add-on will not be prorated if the remaining term is less than 12 months.
- IT Executives CIO Signature Delegate add-on may be added to CIO Signature, coterminous with the existing contract end date. Price of the additional member will not be prorated if the remaining term is less than 12 months.
- Multi-member pricing for IT Executive add-on memberships is not available.
- "Add-on" Gartner product memberships do not contribute ("count") towards multi user price levels on other Gartner product offerings within the same agency.
- Pricing is for an annual membership.

CLINS 3010 - 3999 ARE RESERVED

GARTNER FOR TECHNICAL PROFESSIONALS

CLIN	DESCRIPTION	QTY	UNIT PRICE
4000	**Gartner for Technical Professionals IT Staff**		
4000AA	Up to 40 Licensed Users - Reference Pricing	1	$59,380.00
4000AB	Up to 40 Licensed Users - Advisor Pricing	1	$88,100.00

NOTES FOR CLIN 4000:

- Gartner for Technical Professionals licenses contribute ("count") toward multi-user price levels on other Gartner Product offerings within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address.
- All Gartner for Technical Professionals licenses require an annual contract.
- Licenses commence on the first day of the calendar month.
- Pricing is for Annual license
- All Deliverables are available to the Named Users only.
- Services are to be used for each Named User's individual business purposes for the benefit of the Client organization.
- Gartner periodically updates Service names and Deliverables to reflect Client needs and market relevance.

CLIN	DESCRIPTION	QTY	UNIT PRICE
4001	**Gartner Technology Planner**		
4001AA	(Add-on to Technology Professionals) IT Staff - Up to 40 Licensed Users	1	$88,100.00

NOTES FOR CLIN 4001:

- Clients must have subscriptions for Gartner for Technical Professionals to be eligible for Gartner Technology Planner.
- "Add-on" Gartner product licenses do not contribute ("count") toward multi user price levels on other Gartner Product offerings within the same agency.
- All Gartner Technology Planner licenses require an annual contract.
- Licenses commence on the first day of the calendar month.
- Pricing is for Annual license
- All Deliverables are available to the Named Users only.
- Services are to be used for each Named User's individual business purposes for the benefit of the Client organization.
- Gartner periodically updates Service names and Deliverables to reflect Client needs and market relevance.
- Gartner Technology Planner deliverables include Reference access only. Advisor access is not available within this product offering.

CLINS 4002 - 6999 ARE RESERVED

DELETED - HUMAN CAPITAL MANAGEMENT WORKSHOPS

CLIN	DESCRIPTION	QTY	UNIT PRICE
7001	DELETED – Mission, Vision, Values Workshops		DELETED
7002	DELETED – Communication Strategy and Plan Workshop		DELETED
7003	DELETED – Leadership Development Workshop		DELETED
7004	DELETED – Organizational Design Workshop		DELETED
7005	DELETED – Human Capital Assessment Workshop		DELETED
7006	DELETED – Organization Alignment Workshop		DELETED

CLINS 7007 - 7999 ARE RESERVED

DELETED - BEST PRACTICES COUNCILS

CLIN	DESCRIPTION	QTY	SINGLE MEMBER	MULTI MEMBER
8001	DELETED - BEST PRACTICES COUNCILS			
8001AA	DELETED – Best Practices Council for Architect and Planning Executives		DELETED	DELETED
8001AB	DELETED - Best Practices Council for Information Security Executives		DELETED	DELETED
8001AC	DELETED - Best Practices Council for Emerging Technology Management Executives		DELETED	DELETED
8001AD	DELETED - Best Practices Council for IT Sourcing Management Executives		DELETED	DELETED
8001AE	DELETED - Best Practices Council for Enterprise Applications - SAP Executives		DELETED	DELETED
8001AF	DELETED - Best Practices Council for Infrastructure Executives		DELETED	DELETED

CLINS 8002 - 8999 ARE RESERVED

GARTNER CONSULTING

CLIN	DESCRIPTION	REGULAR GSA HOURLY RATE	*BPA HOURLY RATE	*BPA DAILY RATE
9001	**IT Professional Services** IT Contract GS-35F-5014H SIN 132-51			
9001AA	Vice President	$583.00	$495.00	$3,960.00
9001AB	Director	$489.00	$425.00	$3,400.00
9001AC	Associate Director	$420.00	$360.00	$2,880.00
9001AD	Senior Consultant	$336.00	$290.00	$2,320.00
9001AE	Consultant	$247.00	$210.00	$1,680.00
9001AF	Associate Consultant	$173.00	$150.00	$1,200.00
9001AG	Senior Director	$543.00	$456.00	$3,640.00

*BPA hourly and daily rates are temporary rates applicable to orders dated on or before 12/31/2013. Orders after this date are subject to the regular hourly and daily rates that are in effect under GSA Schedule GS-35F-5014H at the time of order.

CLIN	DESCRIPTION	HOURLY RATE	DAILY RATE
9002	**DELETED – PROFESSIONAL SERVICES** MOBIS Contract GS-10F-0581P	DELETED	DELETED

DoD ESI BPA Discounts on Gartner Consulting:

Orders: The following discounts will be applied based on the proposed value of each engagement. These discounts are applied against the "then current" BPA contract rates, based on the value of the individual Purchase Orders.

Modifications: If an order is modified to add additional funding and the total value of the order qualifies for a discount, the discount will apply to the modification only. The original order will not qualify for a retroactive discount based on modifications.

Proposed Engagement	Consulting Discount Levels
$1 - $249,999	Current GSA Professional Service Rates
$250,000 - $499,000	1% off current BPA Professional Services Rates
$500,000 - $999,999	2% off current BPA Professional Services Rates
$1,000,000+	3% off current BPA Professional Services Rates