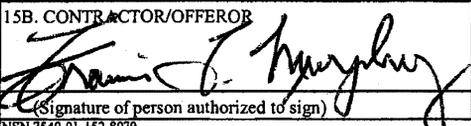
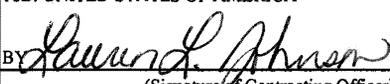


AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT				1. CONTRACT ID CODE	PAGE OF PAGES 1 2	
2. AMENDMENT/MODIFICATION NO. P00014		3. EFFECTIVE DATE SEE BLOCK 16C	4. REQ./PURCH REQ.#	5. PROJECT NO. (IF APPLICABLE)		
6. ISSUED BY NAVAL INVENTORY CONTROL POINT 5450 CARLISLE PIKE, P.O. BOX 2020 MECHANICSBURG, PA 17055-0788		CODE N00104	7. ADMINISTERED BY SAME AS BLOCK 6 LAUREN L. JOHNSON, CODE 0272.11 PHONE: 717-605-5992 EMAIL: LAUREN.JOHNSON@NAVY.MIL		CODE N00104	
8. NAME AND ADDRESS OF CONTRACTOR GARTNER, INC. 56 TOP GALLANT ROAD STAMFORD, CT 06902 POC: TRACEY HABER PHONE: 703-387-5676 EMAIL: TRACEY.HABER@GARTNER.COM				9A. AMENDMENT OF SOLICITATION NO.		
				9B. DATED (SEE ITEM 11)		
				10a. MODIFICATION OF CONTRACT/ORDER N00104-07-A-ZF30 GS-35F-5014H		
				10B. DATED (SEE ITEM 13) 12/05/2006		
CODE 0EFU3		FACILITY CODE				
11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS						
<input type="checkbox"/> The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of offers <input type="checkbox"/> is <input type="checkbox"/> is not extended.						
Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods: (a) By completing Items 8 and 15, and returning _____ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.						
12. ACCOUNTING AND APPROPRIATION DATA (if required) N/A						
13. THIS ITEM APPLIES ONLY TO THE MODIFICATION OF CONTRACTS/ORDERS AS SPECIFIED ITEM 14.						
		A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: CONTRACT ORDER NO. IN ITEM 10A.		THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE		
		B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).				
X		C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF: FAR 43.103(a)(3)				
		D. OTHER (Specify type of modification and authority)				
E. IMPORTANT: Contractor <input type="checkbox"/> is not, <input checked="" type="checkbox"/> is required to sign this document and return 1 copy.						
14. DESCRIPTION OF AMENDMENT/MODIFICATION (including solicitation/contract subject matter where feasible.)						
THE PURPOSE OF THIS MODIFICATION IS TO UPDATE THE PRODUCTS MADE AVAILABLE UNDER THIS BPA AND TO MAKE ADMINISTRATIVE CHANGES.						
Except as provided herein, all other terms and conditions of the contract remain unchanged and in full force and effect.						
15A. NAME AND TITLE OF SIGNER FRANCIS T. MURPHY DIRECTOR, GOVERNMENT CONTRACTS			16A. NAME AND TITLE OF CONTRACTING OFFICER LAUREN L. JOHNSON CONTRACTING OFFICER			
15B. CONTRACTOR/OFFEROR  (Signature of person authorized to sign)		15C. DATE SIGNED 11/08/11		16B. UNITED STATES OF AMERICA BY  (Signature of Contracting Officer)		16C. DATE SIGNED 9-NOV-2011
NSN 7540-01-152-8076 PREVIOUS EDITION UNUSABLE		30-105 (SPCC OVPT) (REV 10-84) (LOCAL)		STANDARD FORM 30 (REV. 10-83) Prescribed by GSA FAR (48 CFR) 53-243		

1. THIS MODIFICATION UPDATES THE BPA PRODUCTS. THE PRICING MATRIX INCORPORATED IN ATTACHMENT A TO THE BPA IS HEREBY DELETED IN ITS ENTIRETY AND REPLACED WITH ATTACHMENT A TO THIS MODIFICATION. THE NEW ITEMS INCLUDED IN THE NEW ATTACHMENT A ARE EFFECTIVE 8/01/2011. CHANGES TO ATTACHMENT A INCLUDE:
 - ADDITION OF NEW ITEMS FROM GARTNER THAT HAVE BEEN ADDED TO GSA SCHEDULE.

2. THE SOFTWARE PRODUCT MANAGER (SPM) NAME IN PARAGRAPH B.2.B OF THE BPA IS CHANGED TO READ AS FOLLOWS:

<p>- SERVICE PRODUCT MANAGER (SPM): DON IT UMBRELLA PROGRAM MANAGEMENT OFFICE SPAWAR SYSTEMS CENTER PACIFIC CODE 55190 53560 HULL STREET SAN DIEGO, CA 92152-5001</p> <p>SPM: Doug Powell PHONE: 619 524-9645 FAX: 619-524-9678 EMAIL: DOUGLAS.E.POWELL@NAVY.MIL</p>	<p>OR ALTERNATE POINT OF CONTACT: DON IT UMBRELLA PROGRAM MANAGEMENT OFFICE SPAWAR SYSTEMS CENTER PACIFIC CODE 55190 53560 HULL STREET SAN DIEGO, CA 92152-5001</p> <p>POC: NINA DIEP PHONE: 619-553-1023 FAX: 619-524-9678 EMAIL: NINA.DIEP@NAVY.MIL</p>
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3. THE FEE DISTRIBUTION INFORMATION INCORPORATED IN ATTACHMENT B TO THE BPA IS HEREBY DELETED IN ITS ENTIRETY AND REPLACED WITH ATTACHMENT B TO THIS MODIFICATION. THE CHANGES UPDATE FEE INFORMATION FOR THE NAVY, DISA, ARMY, AND THE AIR FORCE.

4. ALL OTHER BPA TERMS AND CONDITIONS REMAIN UNCHANGED.

PRODUCTS AND PRICES

GARTNER CORE RESEARCH – FOR RENEWAL ONLY

GARTNER CORE CONNECT RESEARCH – FOR CONVERSION ONLY

CLIN	DESCRIPTION	QTY	UNIT PRICE
1001	CORE RESEARCH AND CONVERSION TO CORE CONNECT - Reference Members - For Renewal Orders Only		
1001AA	Core Research Renewal - Reference Member Qty 1	Each User @	\$10,855.00
1001AB	Core Research Renewal - Reference Members Qty 2 through 9	Each User @	\$9,775.00
1001AC	Core Research Renewal - Reference Members Qty 10 through 24	Each User @	\$8,130.00
1001AD	Core Research Renewal - Reference Members Qty 25 through 49	Each User @	\$5,690.00
1001AE	Core Research Renewal - Reference Members Qty 50 through 99	Each User @	\$4,605.00
1001AF	Core Research Renewal - Reference Members Qty 100	Each User @	\$3,525.00
1001BA	Conversion to Core Connect Research - Reference Member Qty 1	Each User @	\$12,425.00
1001BB	Conversion to Core Connect Research - Reference Members Qty 2 through 9	Each User @	\$9,775.00
1001BC	Conversion to Core Connect Research - Reference Members Qty 10 through 24	Each User @	\$9,690.00
1001BD	Conversion to Core Connect Research - Reference Members Qty 25 through 49	Each User @	\$7,230.00
1001BE	Conversion to Core Connect Research - Reference Members Qty 50 through 99	Each User @	\$6,135.00
1001BF	Conversion to Core Connect Research - Reference Members Qty 100	Each User @	\$5,050.00

GARTNER CORE RESEARCH – FOR RENEWAL ONLY

GARTNER CORE CONNECT RESEARCH – FOR CONVERSION ONLY

CLIN	DESCRIPTION	QTY	UNIT PRICE
1002	CORE RESEARCH AND CONVERSION TO CORE CONNECT - Advisor Members - For Renewal Orders Only		
1002AA	Core Research Renewal - Advisor Members Qty 1 through 9	Each User @	\$18,295.00
1002AB	Core Research Renewal - Advisor Members Qty 10 through 24	Each User @	\$10,175.00
1002AC	Core Research Renewal - Advisor Members Qty 25 through 49	Each User @	\$8,675.00
1002AD	Core Research Renewal - Advisor Members Qty 50 through 99	Each User @	\$7,595.00
1002AE	Core Research Renewal - Advisor Members Qty 100	Each User @	\$6,640.00
1002BA	Conversion to Core Connect Research - Advisor Members Qty 1 through 9	Each User @	\$19,205.00
1002BB	Conversion to Core Connect Research - Advisor Members Qty 10 through 24	Each User @	\$11,685.00
1002BC	Conversion to Core Connect Research - Advisor Members Qty 25 through 49	Each User @	\$10,185.00
1002BD	Conversion to Core Connect Research - Advisor Members Qty 50 through 99	Each User @	\$9,110.00
1002BE	Conversion to Core Connect Research - Advisor Members Qty 100	Each User @	\$8,150.00

NOTES FOR CLINS 1001 - 1002:

- *Renewal Only: Available for Renewal to existing Core Research clients as of 2/01/2007 or for Conversion to Core Connect Research.
- Aggregate Core Reference and Advisor Seats at the Agency/Bureau/Operating Unit level only – on a single Purchase Order—to determine price per seat.
- Core seats contribute (“count”) toward multi user price level on all other Gartner product offerings within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address.
- All other Gartner product offerings within the same agency, excluding add-on services, contribute (“count”) toward determining Core quantity/unit price level.
- All memberships commence on the first of the calendar month.
- All memberships require an annual contract.
- Pricing is for annual membership.
- Effective 2/01/2007, the above pricing structure is no longer available to new clients.
- Renewals (or conversions) of existing seats are permitted, at the seat quantity / price level in effect as of 1/31/2007, unless the renewal seat aggregate drops to a lower seat quantity.
- Conversely, seat additions that increase or raise the aggregate to a new or higher seat quantity are no longer permitted. Additional seats that satisfy the aggregation requirements must be priced at the “existing” (prior) price level.

GARTNER CORE CONNECT RESEARCH - FOR NEW CLIENTS

CLIN	DESCRIPTION	QTY	UNIT PRICE
1003	CORE CONNECT RESEARCH - Reference Members For New Clients		
1003AA	Reference Member – Single User	1	\$16,810.00
1003AB	Reference Member – Multi Users	Each User @	\$9,775.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
1004	CORE CONNECT RESEARCH - Advisor Members For New Clients		
1004AA	Advisor Member – Single User	1	\$26,125.00
1004AB	Advisor Member – Multi Users	Each User @	\$19,205.00

NOTES FOR CLINS 1003 - 1004:

- Core Connect seats contribute (“count”) toward multi user price levels on all other Gartner product offerings within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address.
- All other Gartner product offerings within the same agency, excluding add-on services, contribute ("count") toward multi user/member pricing for Core Connect.
- All memberships commence on the first of the calendar month.
- All memberships require an annual contract.
- Pricing is for annual membership.

CLINS 1005 - 1999 ARE RESERVED

GARTNER FOR IT LEADERS
GARTNER FOR SUPPLY CHAIN LEADERS

CLIN	DESCRIPTION	QTY	UNIT PRICE
2001	GARTNER FOR IT LEADERS - Reference User Product Code: REFROLE		
2001AA	Reference User - Single User - per user	1	\$19,215.00
2001AB	Reference User - Multi User - per user	1	\$12,240.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
2002	GARTNER FOR IT LEADERS - Advisor User Product Code: ADVROLE		
2002AA	Advisor User - Single User - per user	1	\$28,535.00
2002AB	Advisor User - Multi User - per user	1	\$21,550.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
2003*	GARTNER FOR IT LEADERS - Premier User* Product Code: PREMROLE – FOR RENEWAL ONLY		
2003AA	Premier User - Single User - per user	1	\$49,295.00
2003AB	Premier User - Multi User - per user	1	\$42,500.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
2004	GARTNER FOR SUPPLY CHAIN LEADERS - Reference User Product Code: REFROLE		
2004AA	Reference User - Single User - per user	1	\$19,215.00
2004AB	Reference User - Multi User - per user	1	\$12,240.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
2005	GARTNER FOR SUPPLY CHAIN LEADERS - Advisor User Product Code: ADVROLE		
2005AA	Advisor User - Single User - per user	1	\$28,535.00
2005AB	Advisor User - Multi User - per user	1	\$21,550.00

NOTES FOR CLINS 2001 - 2005:

- *Renewal Only: Effective 3/01/2010, IT Leaders - Premier is no longer available for new orders. Renewals of existing Premier memberships are available through 2/28/1011.
- IT Leaders and Supply Chain Leaders contribute ("count") toward multi user price levels on all other Gartner product offerings within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address.
- All other Gartner product offerings within the same agency, excluding add-on services, contribute ("count") toward multi user/member pricing for IT Leaders and Supply Chain Leaders.
- All Gartner for IT Leaders and Supply Chain Leaders memberships require an annual contract.
- All Gartner for IT Leaders and Supply Chain Leaders memberships commence on the first day of the calendar month.
- Pricing is for an annual membership.

CLINS 2006 - 2009 ARE RESERVED

GARTNER FOR ENTERPRISE IT LEADERS

GARTNER FOR ENTERPRISE SUPPLY CHAIN LEADERS

CLIN	DESCRIPTION	QTY	UNIT PRICE
2010	GARTNER FOR ENTERPRISE IT LEADERS		
2010AA	Standard Pricing - Annual membership for one member	1	\$50,735.00
2010AB	Multi Membership – 2nd and additional memberships from same agency	1	\$42,190.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
2011	GARTNER FOR ENTERPRISE SUPPLY CHAIN LEADERS		
2011AA	Standard Pricing - Annual membership for one member	1	\$50,735.00
2011AB	Multi Membership – 2nd and additional memberships from same agency	1	\$42,190.00

NOTES FOR CLIN 2010 - 2011:

- Enterprise IT Leaders and Enterprise Supply Chain Leaders contribute (“count”) toward multi user price levels on all other Gartner product offerings within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address
- All other Gartner product offerings within the same agency, excluding add-on services, contribute ("count") toward multi user/member pricing for Enterprise IT Leaders or Enterprise Supply Chain Leaders.
- All Enterprise IT Leaders and Enterprise Supply Chain Leaders memberships require an annual contract.
- All Enterprise IT Leaders and Enterprise Supply Chain Leaders memberships commence on the first day of the calendar month.
- Pricing is for an annual membership.

CLINS 2012 - 2019 ARE RESERVED

GARTNER FOR LEADERS WORKGROUPS

CLIN	DESCRIPTION	QTY	UNIT PRICE
2020	GARTNER FOR ENTERPRISE IT LEADERS WORKGROUP – FOR RENEWAL ONLY		
2020AA	1 Member and 3 Workgroup Members	1 + 3	\$57,240.00
2020AB	1 Member and 4 Workgroup Members	1 + 4	\$62,260.00
2020AC	1 Member and 5 Workgroup Members	1 + 5	\$67,280.00
2020AD	1 Member and 6 Workgroup Members	1 + 6	\$72,295.00
2020AE	1 Member and 7 Workgroup Members	1 + 7	\$77,315.00
2020AF	1 Member and 8 Workgroup Members	1 + 8	\$82,335.00
2020AG	1 Member and 9 Workgroup Members	1 + 9	\$87,355.00
2020AH	1 Member and 10 Workgroup Members	1 + 10	\$92,385.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
2021	GARTNER FOR IT LEADERS - ADVISOR WORKGROUP – FOR RENEWAL ONLY		
2021AA	1 Advisor and 3 Workgroup Members	1 + 3	\$37,480.00
2021AB	1 Advisor and 4 Workgroup Members	1 + 4	\$42,500.00
2021AC	1 Advisor and 5 Workgroup Members	1 + 5	\$47,530.00
2021AD	1 Advisor and 6 Workgroup Members	1 + 6	\$52,550.00
2021AE	1 Advisor and 7 Workgroup Members	1 + 7	\$57,570.00
2021AF	1 Advisor and 8 Workgroup Members	1 + 8	\$62,590.00
2021AG	1 Advisor and 9 Workgroup Members	1 + 9	\$67,595.00
2021AH	1 Advisor and 10 Workgroup Members	1 + 10	\$72,615.00

NOTES FOR CLINS 2020 - 2021:

Renewal Only: Effective August 01, 2011 Gartner for Enterprise IT Leaders Workgroup and Gartner for IT Leaders Advisor Workgroup are no longer available for purchase by new clients. Existing Gartner for Enterprise IT Leaders Workgroup and Gartner for IT Leaders Advisor Workgroup clients may continue to renew their existing services through September 30, 2012.

- Workgroup membership contributes (“counts”) towards multi user price levels on all other Gartner product offering within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address.
- All other Gartner product offerings within the same agency, excluding add-on services, contribute ("count") toward multi user/member pricing for Workgroup membership.
- All Workgroup memberships commence on the first day of the calendar month.
- Pricing is for annual membership.
- Additional Workgroup members may be added, coterminous with the existing contract end date. Price of the additional member will not be pro-rated if the remaining term is less than 12 months.

GARTNER FOR LEADERS WORKGROUPS

CLIN	DESCRIPTION	QTY	UNIT PRICE
2022	GARTNER FOR ENTERPRISE SUPPLY CHAIN LEADERS WORKGROUP		
2022AA	1 Member and 3 Workgroup Members	1 + 3	\$57,240.00
2022AB	1 Member and 4 Workgroup Members	1 + 4	\$62,260.00
2022AC	1 Member and 5 Workgroup Members	1 + 5	\$67,280.00
2022AD	1 Member and 6 Workgroup Members	1 + 6	\$72,295.00
2022AE	1 Member and 7 Workgroup Members	1 + 7	\$77,315.00
2022AF	1 Member and 8 Workgroup Members	1 + 8	\$82,335.00
2022AG	1 Member and 9 Workgroup Members	1 + 9	\$87,355.00
2022AH	1 Member and 10 Workgroup Members	1 + 10	\$92,385.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
2023	GARTNER FOR SUPPLY CHAIN LEADERS - ADVISOR WORKGROUP		
2023AA	1 Advisor and 3 Workgroup Members	1 + 3	\$37,480.00
2023AB	1 Advisor and 4 Workgroup Members	1 + 4	\$42,500.00
2023AC	1 Advisor and 5 Workgroup Members	1 + 5	\$47,530.00
2023AD	1 Advisor and 6 Workgroup Members	1 + 6	\$52,550.00
2023AE	1 Advisor and 7 Workgroup Members	1 + 7	\$57,570.00
2023AF	1 Advisor and 8 Workgroup Members	1 + 8	\$62,590.00
2023AG	1 Advisor and 9 Workgroup Members	1 + 9	\$67,595.00
2023AH	1 Advisor and 10 Workgroup Members	1 + 10	\$72,615.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
2024	GARTNER FOR ENTERPRISE IT LEADERS WORKGROUP CROSS FUNCTION		
2024AA	1 Member and 3 Workgroup Members	1 + 3	\$80,640.00
2024AB	1 Member and 4 Workgroup Members	1 + 4	\$93,460.00
2024AC	1 Member and 5 Workgroup Members	1 + 5	\$106,280.00
2024AD	1 Member and 6 Workgroup Members	1 + 6	\$119,100.00
2024AE	1 Member and 7 Workgroup Members	1 + 7	\$131,920.00
2024AF	1 Member and 8 Workgroup Members	1 + 8	\$144,740.00
2024AG	1 Member and 9 Workgroup Members	1 + 9	\$157,550.00
2024AH	1 Member and 10 Workgroup Members	1 + 10	\$170,370.00

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CLIN	DESCRIPTION	QTY	UNIT PRICE
2025	GARTNER FOR ENTERPRISE IT LEADERS WORKGROUP ROLE		
2025AA	1 Member and 3 Workgroup Members	1 + 3	\$66,055.00
2025AB	1 Member and 4 Workgroup Members	1 + 4	\$74,010.00
2025AC	1 Member and 5 Workgroup Members	1 + 5	\$81,970.00
2025AD	1 Member and 6 Workgroup Members	1 + 6	\$89,925.00
2025AE	1 Member and 7 Workgroup Members	1 + 7	\$97,890.00
2025AF	1 Member and 8 Workgroup Members	1 + 8	\$105,845.00
2025AG	1 Member and 9 Workgroup Members	1 + 9	\$113,800.00
2025AH	1 Member and 10 Workgroup Members	1 + 10	\$121,755.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
2026	GARTNER FOR ENTERPRISE IT LEADERS ESSENTIALS		
2026AA	1 Member and 3 Workgroup Members	1 + 3	\$61,375.00
2026AB	1 Member and 4 Workgroup Members	1 + 4	\$67,760.00
2026AC	1 Member and 5 Workgroup Members	1 + 5	\$74,160.00
2026AD	1 Member and 6 Workgroup Members	1 + 6	\$80,555.00
2026AE	1 Member and 7 Workgroup Members	1 + 7	\$86,950.00
2026AF	1 Member and 8 Workgroup Members	1 + 8	\$93,345.00
2026AG	1 Member and 9 Workgroup Members	1 + 9	\$99,740.00
2026AH	1 Member and 10 Workgroup Members	1 + 10	\$106,135.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
2027	GARTNER FOR IT LEADERS ADVISOR WORKGROUP CROSS FUNCTION		
2027AA	1 Advisor and 3 Workgroup Members	1 + 3	\$60,000.00
2027AB	1 Advisor and 4 Workgroup Members	1 + 4	\$72,820.00
2027AC	1 Advisor and 5 Workgroup Members	1 + 5	\$85,640.00
2027AD	1 Advisor and 6 Workgroup Members	1 + 6	\$98,460.00
2027AE	1 Advisor and 7 Workgroup Members	1 + 7	\$111,280.00
2027AF	1 Advisor and 8 Workgroup Members	1 + 8	\$124,100.00
2027AG	1 Advisor and 9 Workgroup Members	1 + 9	\$136,910.00
2027AH	1 Advisor and 10 Workgroup Members	1 + 10	\$149,730.00

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CLIN	DESCRIPTION	QTY	UNIT PRICE
2028	GARTNER FOR IT LEADERS ADVISOR WORKGROUP ROLE		
2028AA	1 Advisor and 3 Workgroup Members	1 + 3	\$45,415.00
2028AB	1 Advisor and 4 Workgroup Members	1 + 4	\$53,375.00
2028AC	1 Advisor and 5 Workgroup Members	1 + 5	\$61,330.00
2028AD	1 Advisor and 6 Workgroup Members	1 + 6	\$69,285.00
2028AE	1 Advisor and 7 Workgroup Members	1 + 7	\$77,250.00
2028AF	1 Advisor and 8 Workgroup Members	1 + 8	\$85,205.00
2028AG	1 Advisor and 9 Workgroup Members	1 + 9	\$93,160.00
2028AH	1 Advisor and 10 Workgroup Members	1 + 10	\$101,115.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
2029	GARTNER FOR IT LEADERS ADVISOR WORKGROUP ESSENTIALS		
2029AA	1 Advisor and 3 Workgroup Members	1 + 3	\$40,725.00
2029AB	1 Advisor and 4 Workgroup Members	1 + 4	\$47,120.00
2029AC	1 Advisor and 5 Workgroup Members	1 + 5	\$53,520.00
2029AD	1 Advisor and 6 Workgroup Members	1 + 6	\$59,915.00
2029AE	1 Advisor and 7 Workgroup Members	1 + 7	\$66,310.00
2029AF	1 Advisor and 8 Workgroup Members	1 + 8	\$72,705.00
2029AG	1 Advisor and 9 Workgroup Members	1 + 9	\$79,100.00
2029AH	1 Advisor and 10 Workgroup Members	1 + 10	\$85,495.00

NOTES FOR CLINS 2022 - 2029:

- Workgroup membership contributes ("counts") towards multi user price levels on all other Gartner product offering within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address.
- All other Gartner product offerings within the same agency, excluding add-on services, contribute ("count") toward multi user/member pricing for Workgroup membership.
- All Workgroup memberships commence on the first day of the calendar month.
- Pricing is for annual membership.
- Additional Workgroup members may be added, coterminous with the existing contract end date. Price of the additional member will not be pro-rated if the remaining term is less than 12 months.

CLINS 2030 - 2999 ARE RESERVED

GARTNER FOR IT EXECUTIVES PROGRAMS

CLIN	DESCRIPTION	QTY	UNIT PRICE
3001	GARTNER FOR IT EXECUTIVES - CIO SIGNATURE		
3001AA	Standard Pricing - Annual membership for one member	1	\$75,815.00

NOTES FOR CLIN 3001:

- Multi member pricing for CIO Signature memberships is not available.
- CIO Signature contributes ("counts") towards multi user price levels on all other Gartner product offerings within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address.
- All CIO Signature memberships require an annual contract.
- All CIO Signature memberships commence on the first day of the calendar month.
- Pricing is for annual membership.
- All Deliverables are available to the Named Users only.
- Services are to be used for each Member's individual business purposes for the benefit of the Client

CLIN	DESCRIPTION	QTY	UNIT PRICE
3002	DELETED - EXP PREMIER		DELETED

CLIN	DESCRIPTION	QTY	UNIT PRICE
3003	EXP HR - FOR RENEWAL ONLY		
3003AA	Standard Pricing - Annual membership for one member	1	\$33,355.00
3003AB	Multi Membership – 2nd and additional memberships from same agency	1	\$30,070.00

NOTES FOR CLIN 3003:

- **Renewal Only – Effective 11/01/2010, EXP HR is no longer available for new orders. Renewals of existing EXP HR memberships are available through 6/30/2011.**
- EXP HR contributes ("counts") towards multi user price levels on all other Gartner product offerings within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address.
- All other Gartner product offerings within the same agency, excluding add-on services, contribute ("count") toward multi user/member pricing for EXP HR.
- All EXP memberships commence on the first day of the calendar month.
- Services are to be used for each EXP HR Member's individual business purposes for the benefit of the Client organization.
- Gartner periodically updates Service names and Deliverables to reflect Client needs and market relevance.

CLIN	DESCRIPTION	QTY	UNIT PRICE
3004	DELETED – GARTNER FOR IT EXECUTIVES (GITE)		DELETED

GARTNER FOR IT EXECUTIVES PROGRAMS

CLIN	DESCRIPTION	QTY	UNIT PRICE
3005	GARTNER FOR LEADERSHIP DEVELOPMENT		
3005AA	Standard Pricing - Annual Membership for one member	1	\$17,580.00

NOTES FOR CLIN 3005:

- Gartner for Leadership Development membership eligibility is restricted to Gartner for IT Leaders Advisor or Premier members and IT Executive Signature Delegates.
- Gartner for Leadership Development contract term must be coterminous with Gartner for IT Leaders Advisor or Premier and IT Executive Signature Delegates.
- Gartner for IT Leaders Advisor, Premier members and IT Executives Signature Delegates with less than nine months remaining in their contract term are not eligible to add Gartner for Leadership Development.
- EXP CIO Signature and Gartner for IT Executives members are not eligible to purchase Gartner for Leadership Development.
- Gartner for Leadership Development contributes ("counts") towards multi user price levels on all other Gartner product offerings within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address.
- Gartner for Leadership Development is not available for multi-member discount.
- All Gartner for Leadership Development memberships commence on the first day of the calendar month.
- All Gartner for Leadership Development deliverables are available to the registered Member only.
- Services are to be used for each Member's individual business purposes for the benefit of the Client.
- Gartner periodically updates Service names and Deliverables to reflect Client needs and market relevance.

CLIN	DESCRIPTION	QTY	UNIT PRICE
3006	GARTNER FOR IT EXECUTIVES - CIO		
3006AA	Standard Pricing - Annual Membership for one member	1	\$68,565.00
3006AB	Multi Membership - 2nd and additional memberships from same agency	1	\$60,865.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
3007	GARTNER FOR IT EXECUTIVES - CIO ESSENTIALS		
3007AA	Standard Pricing - Annual Membership for one member	1	\$45,855.00
3007AB	Multi Membership - 2nd and additional memberships from same agency	1	\$41,020.00

NOTES FOR CLINS 3006 - 3007:

- CIO and CIO Essentials contribute ("count") towards multi user price levels on all other Gartner product offerings within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address.
- All other Gartner product offerings within the same agency, excluding add-on services, contribute ("count") toward multi user/member pricing for CIO and CIO Essentials.
- All CIO and CIO Essentials memberships require an annual contract.
- All CIO and CIO Essentials memberships commence on the first day of the calendar month.
- Pricing is for annual membership.
- All Deliverables are available to the Named Users only.
- Services are to be used for each Member's individual business purposes for the benefit of the Client organization.
- Gartner periodically updates Service names and Deliverables to reflect Client needs and market relevance.

GARTNER FOR IT EXECUTIVES PROGRAMS

CLIN	DESCRIPTION	QTY	UNIT PRICE
3008	GARTNER FOR IT EXECUTIVES - ADD-ON MEETINGS		
3008AA	IT Executives CIO Signature Meeting Add-On (includes 2 sessions)	1	\$12,025.00
3008AB	IT Executives CIO Meeting Add-On (includes 2 sessions)	1	\$12,025.00
3008AC	Enterprise IT Leaders Meeting Add- On (includes 2 sessions)	1	\$12,025.00
3008AD	Enterprise Supply Chain Leaders Meeting Add-On (includes 2 sessions)	1	\$12,025.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
3009	GARTNER FOR IT EXECUTIVES - ADD-ON DELEGATES		
3009AA	IT Executives CIO Signature Delegate Add-On	1	\$32,180.00

NOTES FOR CLINS 3008 - 3009:

- IT Executives Meeting add-on may be added to IT Executives - CIO Signature, IT Executives - CIO, Enterprise for IT Leaders, or Enterprise for Supply Chain Leaders memberships, coterminous with the existing contract end date. Price of the additional Meeting add-on will not be prorated if the remaining term is less than 12 months.
- IT Executives CIO Signature Delegate add-on may be added to CIO Signature, coterminous with the existing contract end date. Price of the additional member will not be prorated if the remaining term is less than 12 months.
- Multi-member pricing for IT Executive add-on memberships is not available.
- "Add-on" Gartner product memberships do not contribute ("count") towards multi user price levels on other Gartner product offerings within the same agency.
- Pricing is for an annual membership.

CLINS 3010 - 6999 ARE RESERVED

DELETED - HUMAN CAPITAL MANAGEMENT WORKSHOPS

CLIN	DESCRIPTION	QTY	UNIT PRICE
7001	DELETED – Mission, Vision, Values Workshops		DELETED
7002	DELETED – Communication Strategy and Plan Workshop		DELETED
7003	DELETED – Leadership Development Workshop		DELETED
7004	DELETED – Organizational Design Workshop		DELETED
7005	DELETED – Human Capital Assessment Workshop		DELETED
7006	DELETED – Organization Alignment Workshop		DELETED

CLINS 7007 - 7999 ARE RESERVED

DELETED - BEST PRACTICES COUNCILS

CLIN	DESCRIPTION	QTY	SINGLE MEMBER	MULTI MEMBER
8001	DELETED - BEST PRACTICES COUNCILS			
8001AA	DELETED – Best Practices Council for Architect and Planning Executives		DELETED	DELETED
8001AB	DELETED - Best Practices Council for Information Security Executives		DELETED	DELETED
8001AC	DELETED - Best Practices Council for Emerging Technology Management Executives		DELETED	DELETED
8001AD	DELETED - Best Practices Council for IT Sourcing Management Executives		DELETED	DELETED
8001AE	DELETED - Best Practices Council for Enterprise Applications - SAP Executives		DELETED	DELETED
8001AF	DELETED - Best Practices Council for Infrastructure Executives		DELETED	DELETED

NOTES FOR CLIN 8001:

- Best Practice Councils are no longer available for new orders after 11/30/2009. Renewals of existing Council memberships are not available after 12/31/2010.

CLINS 8002 - 8999 ARE RESERVED

GARTNER CONSULTING

CLIN	DESCRIPTION	HOURLY RATE	*BPA HOURLY RATE	*BPA DAILY RATE
9001	IT Professional Services IT Contract GS-35F-5014H SIN 132-51			
9001AA	Vice President	\$583.00	\$495.00	\$3,960.00
9001AB	Director	\$489.00	\$425.00	\$3,400.00
9001AC	Associate Director	\$420.00	\$360.00	\$2,880.00
9001AD	Senior Consultant	\$336.00	\$290.00	\$2,320.00
9001AE	Consultant	\$247.00	\$210.00	\$1,680.00
9001AF	Associate Consultant	\$177.00	\$150.00	\$1,200.00

*BPA hourly and daily rates are temporary rates applicable to orders dated on or before 12/31/2011. Orders after this date are subject to the hourly and daily rates that are in effect under GSA Schedule GS-35F-5014H at the time of order.

CLIN	DESCRIPTION	HOURLY RATE	DAILY RATE
9002	DELETED – PROFESSIONAL SERVICES MOBIS Contract GS-10F-0581P	DELETED	DELETED

DoD ESI BPA Discounts on Gartner Consulting:

Orders: The following discounts will be applied based on the proposed value of each engagement. These discounts are applied against the "then current" GSA contract rates, based on the value of the individual Purchase Orders.

Modifications: If an order is modified to add additional funding and the total value of the order qualifies for a discount, the discount will apply to the modification only. The original order will not qualify for a retroactive discount based on modifications.

Proposed Engagement	Consulting Discount Levels
\$1 - \$249,999	Current GSA Professional Service Rates
\$250,000 - \$499,000	1% off current GSA Professional Services Rates
\$500,000 - \$999,999	2% off current GSA Professional Services Rates
\$1,000,000+	3% off current GSA Professional Services Rates

FEES AND PAYMENTS

- 1. GSA Industrial Funding Fee.** The BPA unit prices include a markup to account for the GSA fee. The contractor shall be responsible for all required filings to GSA and for payment of this fee in accordance with applicable GSA instructions.
- 2. Acquisition, Contracting, and Technical (ACT) Fee.** The cost of awarding, administering and managing this BPA is included in the prices charged to ordering activities. The ACT fee is 2%. The contractor shall remit the ACT fee on a calendar quarterly basis (i.e. January – March, April – June, July – September, and October – December) or as otherwise requested by the Software Product Manager (SPM). Payment is due thirty (30) days following approval of the report for the completed reporting period. ACT fees that have not been paid within the prescribed thirty (30) days shall be considered a debt to the United States Government under the terms of FAR 32.6. The Government may exercise all its rights under the contract, including withholding or setting off payments and interest on the debt (see contract FAR clause 52.232-17, interest). Failure of the Contractor to pay the ACT Fee in a timely manner may result in termination of the BPA.
- 3. Fee Distribution.** The Army, Air Force, DLA, DISA and Navy are participating in a fee-sharing program. The Contractor shall collect the 2% ACT fee and distribute in accordance with the following procedures. Fee sharing shall be determined by the End User Agency or Service identified in the monthly Report of Sales. This field shall be notated Army, Air Force, DLA, DISA, Navy or DOD as appropriate. Fee checks shall not be issued until written approval is received for the Report of Sales.

3.1 ALL SALES:

The 2% ACT fee is split equally between the DoD Component whose customer places the order and the DoD Component that manages the ESI agreement. In other words, any Air Force order against an ESI agreement managed by the Navy results in one half (or 1%) of the 2% fee being returned to the Air Force acquisition organization (listed under Air Force Sales). The Navy will retain the entire 2% ACT fee under orders issued for Navy activities or those activities that do not collect a fee under the ESI agreements managed by the Navy. The contractor is responsible for distributing the ACT fee to all applicable Services in accordance with the instructions herein. The amount of ACT Fee due the FMO shall be calculated at 1% for Army sales, 1% for Air Force sales, 1% for DLA sales, 1% for DISA sales and 2% for all other sales.

The contractor shall remit ACT Fee to the address provided below by corporate or cashiers check made payable to "Treasurer of the United States". No transmittal letter is required with submission of Navy fee checks.

Checks must include the following information to ensure proper crediting of the payment:
BPA N00104-07-A-ZF30
DoD Gartner Enterprise Service Agreement
ACT Fee

For US Postal Service mail or USPS Express Mail, send check to:

SPAWARSYSCEN PACIFIC
Attn: Susan Ellison
Code 55390, Bldg. 91
53560 Hull Street
San Diego, CA 92152-5001

For Federal Express, United Parcel Service, DHL or Other Courier Services, send check to:

SPAWARSYSCEN PACIFIC
Shipping and Receiving
Receiving Officer (OT 7)
Attn: Susan Ellison
Code 55390, Bldg. 91
4297 Pacific Hwy.
San Diego, CA 92110

Email a copy of the check to the SPM: Douglas.e.Powell@navy.mil

3.2 ARMY SALES:

The amount of ACT Fee due Army shall be calculated at 1% of all Army sales.

The contractor shall remit ACT Fee to the address provided below by corporate or cashiers check made payable to "Treasurer of the United States" notated with the following information:

BPA N00104-07-A-ZF30
DoD Gartner Enterprise Service Agreement
SCP Fee Reimbursement

***Checks must be accompanied by a transmittal letter (enclosed) that cites the applicable accounting data to ensure proper crediting of the payment.

Send check and transmittal letter to:
Project Director, Computer Hardware, Enterprise Software and Solutions (PD CHESS)
PEO Enterprise Information Systems
SFAE-PS-CH (Attn: Miguel Campos)
9350 Hall Road, Bldg 1445
Fort Belvoir, VA 22060

Email a copy of the check and letter to: peoeis.pdchess.vndrrpts@us.army.mil and miguel.campos2@us.army.mil

3.3 AIR FORCE SALES:

The amount of ACT Fee due Air Force shall be calculated at 1% of all Air Force sales.

The contractor shall remit ACT Fee to the address provided below by corporate or cashiers check made payable to "3801-LI" notated with the following information:

BPA N00104-07-A-ZF30
DoD Gartner Enterprise Service Agreement
ESI-SW Fee Sharing

***Checks must be accompanied by a transmittal letter (enclosed) that cites the applicable accounting data to ensure proper crediting of the payment.

Send check and transmittal letter to:
Disbursing Operations Directorate
For: 3801-Limestone Field Site
8899 E 56th Street
Indianapolis, IN 46249-9339

Email a copy of the check, the transmittal letter and the applicable report to:
AFPEO.EIS.HIJI.Financials@Gunter.AF.mil

3.4 DLA SALES

The amount of ACT Fee due DLA shall be calculated at 1% of all DLA sales.

The contractor shall remit ACT Fee to the address provided below by corporate or cashiers check made payable to "Treasurer of the United States". No transmittal letter is required with submission of DLA fee checks.

Checks must include the following information to ensure proper crediting of the payment:

BPA N00104-07-A-ZF30
DoD Gartner Enterprise Service Agreement
Quarterly ACT Fee

Send check to:
Defense Logistics Agency
DES Acquisition Staff Directorate
Attn: Connie House, DES-A
8725 John J. Kingman Road, Room 1145
Fort Belvoir, VA 22060-6220

Mail a copy of the check to:
Defense Logistics Agency
Attn: Susan Lizzi, J-654
8725 John J. Kingman Road
Fort Belvoir, VA 22060-6221

Or send via email to:
Email: Susan.Lizzi@dla.mil

3.5 DISA SALES

The amount of ACT Fee due DISA shall be calculated at 1% of all DISA sales.

The contractor remit ACT Fee to the address provided below by corporate or cashiers check made payable to "Treasurer of the United States" noted with the following information:
BPA N00104-07-A-ZF30
DoD Gartner Enterprise Service Agreement
Quarterly ACT Fee

****Checks must be accompanied by a transmittal letter (enclosed) that cites the applicable accounting data to ensure proper crediting of the payment.

Send check and transmittal letter to:
DFAS-CO
Finance and Accounting Office
Attn: Disbursement Office (Tom Triplett)
3990 East Broad St., Bldg. 21
Columbus, Ohio 43213

Email a copy of the check and transmittal letter to: jonnice.medley@disa.mil