

CLIN	Product Description	SIN	MFR Part #	Unit	Retail Price	BPA Price
0001	Minitab - Single-User (Perpetual) Licenses					
0001AA	Deleted - Minitab 15 English – 1 copy	132-33	FPAEM150S	per copy	Deleted	Deleted
0001AB	Deleted - Minitab 15 English - 2-10 copies	132-33	FPAEM150S.2-10	per copy	Deleted	Deleted
0001AC	Deleted - Minitab 15 English – 11-20 copies	132-33	FPAEM150S.11-20	per copy	Deleted	Deleted
0001AD	Deleted - Minitab 15 English – 21-50 copies	132-33	FPAEM150S.21-50	per copy	Deleted	Deleted
0001AE	Deleted - Minitab 15 English – 51+ copies	132-33	FPAEM150S.51+	per copy	Deleted	Deleted
0001AF	Deleted - Minitab 15 English – Upgrade	132-33	FPAEM150U	per copy	Deleted	Deleted
0001AG	Minitab 16 English – 1 copy	132-33	FPAXM160S	per copy	\$1,395.00	\$1,255.50
0001AH	Minitab 16 English - 2-10 copies	132-33	FPAXM160S.2-10	per copy	\$1,195.00	\$1,075.50
0001AJ	Minitab 16 English – 11-20 copies	132-33	FPAXM160S.11-20	per copy	\$1,095.00	\$985.50
0001AK	Minitab 16 English – 21-50 copies	132-33	FPAXM160S.21-50	per copy	\$995.00	\$895.50
0001AL	Minitab 16 English – 51+ copies	132-33	FPAXM160S.51+	per copy	\$895.00	\$805.50
0001AM	Minitab 16 English – Upgrade	132-33	FPAXM160U	per copy	\$595.00	\$535.50
0002	Minitab - Single-User (Perpetual) - Electronic Delivery					
0002AA	Deleted - Minitab 15 English – 1 copy Electronic	132-33	FPEEM150S	per copy	Deleted	Deleted
0002AB	Deleted - Minitab 15 English - 2-10 copies Electronic	132-33	FPEEM150S.2-10	per copy	Deleted	Deleted
0002AC	Deleted - Minitab 15 English – 11-20 copies Electronic	132-33	FPEEM150S.11-20	per copy	Deleted	Deleted
0002AD	Deleted - Minitab 15 English – 21-50 copies Electronic	132-33	FPEEM150S.21-50	per copy	Deleted	Deleted
0002AE	Deleted - Minitab 15 English – 51+ copies Electronic	132-33	FPEEM150S.51+	per copy	Deleted	Deleted
0002AF	Deleted - Minitab 15 English – Upgrade Electronic	132-33	FPEEM150U	per copy	Deleted	Deleted
0002AG	Minitab 16 English – 1 copy Electronic	132-33	FPEEM160S	per copy	\$1,395.00	\$1,255.50
0002AH	Minitab 16 English - 2-10 copies Electronic	132-33	FPEEM160S.2-10	per copy	\$1,195.00	\$1,075.50
0002AJ	Minitab 16 English – 11-20 copies Electronic	132-33	FPEEM160S.11-20	per copy	\$1,095.00	\$985.50
0002AK	Minitab 16 English – 21-50 copies Electronic	132-33	FPEEM160S.21-50	per copy	\$995.00	\$895.50
0002AL	Minitab 16 English – 51+ copies Electronic	132-33	FPEEM160S.51+	per copy	\$895.00	\$805.50
0002AM	Minitab 16 English – Upgrade Electronic	132-33	FPEEM160U	per copy	\$595.00	\$535.50
0003	Minitab - Multi-User (Annual) Licenses					
0003AA	Deleted - Minitab 15 English - 5 users	132-32	ADDEM150A.5	5 users	Deleted	Deleted
0003AB	Deleted - Minitab 15 English - 10 users	132-32	ADDEM150A.10	10 users	Deleted	Deleted
0003AC	Deleted - Minitab 15 English - 15 users	132-32	ADDEM150A.15	15 users	Deleted	Deleted
0003AD	Deleted - Minitab 15 English - 20 users	132-32	ADDEM150A.20	20 users	Deleted	Deleted
0003AE	Deleted - Minitab 15 English - 30 users	132-32	ADDEM150A.30	30 users	Deleted	Deleted
0003AF	Deleted - Minitab 15 English - 40 users	132-32	ADDEM150A.40	40 users	Deleted	Deleted
0003AG	Deleted - Minitab 15 English - 50 users	132-32	ADDEM150A.50	50 users	Deleted	Deleted
0003AH	Deleted - Minitab 15 English - 60 users	132-32	ADDEM150A.60	60 users	Deleted	Deleted
0003AJ	Deleted - Minitab 15 English - 70 users	132-32	ADDEM150A.70	70 users	Deleted	Deleted
0003AK	Deleted - Minitab 15 English - 80 users	132-32	ADDEM150A.80	80 users	Deleted	Deleted
0003AL	Deleted - Minitab 15 English - 90 users	132-32	ADDEM150A.90	90 users	Deleted	Deleted
0003AM	Deleted - Minitab 15 English - 100 users	132-32	ADDEM150A.100	100 users	Deleted	Deleted
0003AN	Deleted - Minitab 15 English – 101-200	132-32	ADDEM150A.101-200	per user/per year	Deleted	Deleted
0003AP	Deleted - Minitab 15 English – 201-300	132-32	ADDEM150A.201-300	per user/per year	Deleted	Deleted
0003AQ	Deleted - Minitab 15 English – 301-400	132-32	ADDEM150A.301-400	per user/per year	Deleted	Deleted
0003AR	Deleted - Minitab 15 English – 401-500	132-32	ADDEM150A.401-500	per user/per year	Deleted	Deleted
0003AS	Deleted - Minitab 15 English – 501-600	132-32	ADDEM150A.501-600	per user/per year	Deleted	Deleted

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0003AT	Deleted - Minitab 15 English – 601+	132-32	ADDEM150A.601+	per user/per year	Deleted	Deleted
0003AU	Minitab 16 English - 5 users	132-32	ADDXM160A.5	5 users	\$2,709.00	\$2,438.10
0003AV	Minitab 16 English - 10 users	132-32	ADDXM160A.10	10 users	\$4,315.00	\$3,883.50
0003AW	Minitab 16 English - 15 users	132-32	ADDXM160A.15	15 users	\$6,048.00	\$5,443.20
0003AX	Minitab 16 English - 20 users	132-32	ADDXM160A.20	20 users	\$8,064.00	\$7,257.60
0003AY	Minitab 16 English - 30 users	132-32	ADDXM160A.30	30 users	\$11,244.00	\$10,119.60
0003AZ	Minitab 16 English - 40 users	132-32	ADDXM160A.40	40 users	\$14,992.00	\$13,492.80
0003BA	Minitab 16 English - 50 users	132-32	ADDXM160A.50	50 users	\$18,100.00	\$16,290.00
0003BB	Minitab 16 English - 60 users	132-32	ADDXM160A.60	60 users	\$21,720.00	\$19,548.00
0003BC	Minitab 16 English - 70 users	132-32	ADDXM160A.70	70 users	\$24,472.00	\$22,024.80
0003BD	Minitab 16 English - 80 users	132-32	ADDXM160A.80	80 users	\$27,968.00	\$25,171.20
0003BE	Minitab 16 English - 90 users	132-32	ADDXM160A.90	90 users	\$31,464.00	\$28,317.60
0003BF	Minitab 16 English - 100 users	132-32	ADDXM160A.100	100 users	\$33,075.00	\$29,768.00
0003BG	Minitab 16 English – 101-200	132-32	ADDXM160A.101-200	per user/per year	\$330.75	\$297.68
0003BH	Minitab 16 English – 201-300	132-32	ADDXM160A.201-300	per user/per year	\$308.70	\$277.83
0003BJ	Minitab 16 English – 301-400	132-32	ADDXM160A.301-400	per user/per year	\$289.80	\$260.82
0003BK	Minitab 16 English – 401-500	132-32	ADDXM160A.401-500	per user/per year	\$270.90	\$243.81
0003BL	Minitab 16 English – 501-600	132-32	ADDXM160A.501-600	per user/per year	\$248.85	\$223.97
0003BM	Minitab 16 English – 601+	132-32	ADDXM160A.601+	per user/per year	\$226.80	\$204.12
0003BN	Minitab 16 English - 5 users with unlimited Quality Trainer	132-32	ADEET010A.5	5 users	\$3,657.15	\$3,291.45
0003BP	Minitab 16 English - 10 users with unlimited Quality Trainer	132-32	ADEET010A.10	10 users	\$5,825.30	\$5,242.70
0003BQ	Minitab 16 English - 15 users with unlimited Quality Trainer	132-32	ADEET010A.15	15 users	\$8,164.80	\$7,348.35
0003BR	Minitab 16 English - 20 users with unlimited Quality Trainer	132-32	ADEET010A.20	20 users	\$10,886.40	\$9,797.80
0003BS	Minitab 16 English - 30 users with unlimited Quality Trainer	132-32	ADEET010A.30	30 users	\$15,179.40	\$13,661.40
0003BT	Minitab 16 English - 40 users with unlimited Quality Trainer	132-32	ADEET010A.40	40 users	\$20,239.20	\$18,215.20
0003BU	Minitab 16 English - 50 users with unlimited Quality Trainer	132-32	ADEET010A.50	50 users	\$24,435.00	\$21,991.50
0003BV	Minitab 16 English - 60 users with unlimited Quality Trainer	132-32	ADEET010A.60	60 users	\$29,322.00	\$26,389.80
0003BW	Minitab 16 English - 70 users with unlimited Quality Trainer	132-32	ADEET010A.70	70 users	\$33,037.20	\$29,733.20
0003BX	Minitab 16 English - 80 users with unlimited Quality Trainer	132-32	ADEET010A.80	80 users	\$37,756.80	\$33,980.80
0003BY	Minitab 16 English - 90 users with unlimited Quality Trainer	132-32	ADEET010A.90	90 users	\$42,476.40	\$38,228.40
0003BZ	Minitab 16 English - 100 users with unlimited Quality Trainer	132-32	ADEET010A.100	100 users	\$44,651.00	\$40,187.00
0003CA	Minitab 16 English – 101-200 with unlimited Quality Trainer	132-32	ADEET010A.101-200	per user/per year	\$413.44	\$372.10
0003CB	Minitab 16 English – 201-300 with unlimited Quality Trainer	132-32	ADEET010A.201-300	per user/per year	\$385.88	\$347.29
0003CC	Minitab 16 English – 301-400 with unlimited Quality Trainer	132-32	ADEET010A.301-400	per user/per year	\$362.25	\$326.03
0003CD	Minitab 16 English – 401-500 with unlimited Quality Trainer	132-32	ADEET010A.401-500	per user/per year	\$338.63	\$304.76
0003CE	Minitab 16 English – 501-600 with unlimited Quality Trainer	132-32	ADEET010A.501-600	per user/per year	\$311.06	\$279.96
0003CF	Minitab 16 English – 601+ with unlimited Quality Trainer	132-32	ADEET010A.601+	per user/per year	\$283.50	\$255.15
0004	Quality Companion - Single-User (Perpetual)					
0004AA	Deleted - Quality Companion 2 English – 1 copy	132-33	FPAEC020S	per copy	Deleted	Deleted
0004AB	Deleted - Quality Companion 2 English - 2-10 copies	132-33	FPAEC020S.2-10	per copy	Deleted	Deleted
0004AC	Deleted - Quality Companion 2 English – 11-20 copies	132-33	FPAEC020S.11-20	per copy	Deleted	Deleted
0004AD	Deleted - Quality Companion 2 English – 21-50 copies	132-33	FPAEC020S.21-50	per copy	Deleted	Deleted
0004AE	Deleted - Quality Companion 2 English – 51+ copies	132-33	FPAEC020S.51+	per copy	Deleted	Deleted
0004AF	Deleted - Quality Companion 2 English – Upgrade	132-33	FPAEC020U	per copy	Deleted	Deleted
0004AG	Quality Companion 3 English – 1 copy	132-33	FPAEC030S.1	per copy	\$895.00	\$805.50
0004AH	Quality Companion 3 English - 2-10 copies	132-33	FPAEC030S.2-10	per copy	\$750.00	\$675.00
0004AJ	Quality Companion 3 English – 11-20 copies	132-33	FPAEC030S.11-20	per copy	\$710.00	\$639.00
0004AK	Quality Companion 3 English – 21-50 copies	132-33	FPAEC030S.21-50	per copy	\$675.00	\$607.50
0004AL	Quality Companion 3 English – 51+ copies	132-33	FPAEC030S.51+	per copy	\$595.00	\$535.50
0004AM	Quality Companion 3 English – Upgrade	132-33	FPAEC030U	per copy	\$375.00	\$337.50

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0005	Quality Companion - Single-User (Perpetual) - Electronic Delivery					
0005AA	Deleted - Quality Companion 2 English – 1 copy Electronic	132-33	FPEEC020S	per copy	Deleted	Deleted
0005AB	Deleted - Quality Companion 2 English - 2-10 copies Electronic	132-33	FPEEC020S.2-10	per copy	Deleted	Deleted
0005AC	Deleted - Quality Companion 2 English – 11-20 copies Electronic	132-33	FPEEC020S.11-20	per copy	Deleted	Deleted
0005AD	Deleted - Quality Companion 2 English – 21-50 copies Electronic	132-33	FPEEC020S.21-50	per copy	Deleted	Deleted
0005AE	Deleted - Quality Companion 2 English – 51+ copies Electronic	132-33	FPEEC020S.51+	per copy	Deleted	Deleted
0005AF	Deleted - Quality Companion 2 English – Upgrade Electronic	132-33	FPEEC020U	per copy	Deleted	Deleted
0006	Quality Companion - Multi-User (Annual)					
0006AA	Deleted - Quality Companion 2 English - 5 users	132-32	ADDEC020A.5	5 users	Deleted	Deleted
0006AB	Deleted - Quality Companion 2 English - 10 users	132-32	ADDEC020A.10	10 users	Deleted	Deleted
0006AC	Deleted - Quality Companion 2 English - 15 users	132-32	ADDEC020A.15	15 users	Deleted	Deleted
0006AD	Deleted - Quality Companion 2 English - 20 users	132-32	ADDEC020A.20	20 users	Deleted	Deleted
0006AE	Deleted - Quality Companion 2 English - 30 users	132-32	ADDEC020A.30	30 users	Deleted	Deleted
0006AF	Deleted - Quality Companion 2 English - 40 users	132-32	ADDEC020A.40	40 users	Deleted	Deleted
0006AG	Deleted - Quality Companion 2 English - 50 users	132-32	ADDEC020A.50	50 users	Deleted	Deleted
0006AH	Deleted - Quality Companion 2 English - 51+ users	132-32	ADDEC020A.51+	per user/per year	Deleted	Deleted
0006AJ	Quality Companion 3 - 5 users	132-32	ADDEC030A.5	5 users	\$2,030.00	\$1,827.00
0006AK	Quality Companion 3 - 10 users	132-32	ADDEC030A.10	10 users	\$3,240.00	\$2,916.00
0006AL	Quality Companion 3 - 15 users	132-32	ADDEC030A.15	15 users	\$4,536.00	\$4,082.40
0006AM	Quality Companion 3 - 20 users	132-32	ADDEC030A.20	20 users	\$6,048.00	\$5,443.20
0006AN	Quality Companion 3 - 30 users	132-32	ADDEC030A.30	30 users	\$8,505.00	\$7,654.50
0006AP	Quality Companion 3 - 40 users	132-32	ADDEC030A.40	40 users	\$11,340.00	\$10,206.00
0006AQ	Quality Companion 3 - 50 users	132-32	ADDEC030A.50	50 users	\$13,700.00	\$12,330.00
0006AR	Quality Companion 3 - 60 users	132-32	ADDEC030A.60	60 users	\$16,440.00	\$14,796.00
0006AS	Quality Companion 3 - 70 users	132-32	ADDEC030A.70	70 users	\$18,298.00	\$16,468.20
0006AT	Quality Companion 3 - 80 users	132-32	ADDEC030A.80	80 users	\$20,912.00	\$18,820.80
0006AU	Quality Companion 3 - 90 users	132-32	ADDEC030A.90	90 users	\$23,526.00	\$21,173.40
0006AV	Quality Companion 3 - 100 users	132-32	ADDEC030A.100	100 users	\$24,885.00	\$22,397.00
0006AW	Quality Companion 3 – 101-200	132-32	ADDEC030A.101-200	per user/per year	\$242.55	\$218.30
0006AX	Quality Companion 3 – 201-300	132-32	ADDEC030A.201-300	per user/per year	\$229.95	\$206.96
0006AY	Quality Companion 3 – 301-400	132-32	ADDEC030A.301-400	per user/per year	\$217.35	\$195.62
0006AZ	Quality Companion 3 – 401-500	132-32	ADDEC030A.401-500	per user/per year	\$204.75	\$184.28
0006BA	Quality Companion 3 – 501-600	132-32	ADDEC030A.501-600	per user/per year	\$185.85	\$167.27
0006BB	Quality Companion 3 – 601+	132-32	ADDEC030A.601+	per user/per year	\$170.10	\$153.09
0007	Training Classes					
0007AA	Deleted - On-site Training - Instructor-led Classroom training at client site using Minitab 15 English (Max Class Size is 20 Students)	132-50	TROEM150.01	Single day	Deleted	Deleted
0007AB	Deleted - On-site Training - Instructor-led Classroom training at client site using Minitab 15 English (Max Class Size is 20 Students)	132-50	TROEM150.02	2+ consecutive days, per day	Deleted	Deleted
0007AC	Deleted - On-site Training - Instructor-led Classroom training at client site using Quality Companion 2 English (Max Class Size is 20 Students)	132-50	TROEC020.01	Single day	Deleted	Deleted
0007AD	Deleted - On-site Training - Instructor-led Classroom training at client site using Quality Companion 2 English (Max Class Size is 20 Students)	132-50	TROEC020.02	2+ consecutive days, per day	Deleted	Deleted
0007AE	Deleted - Public Training - Instructor-led Classroom training at public site using Minitab 15 English	132-50	TRPEM150	per person/per day	Deleted	Deleted
0007AF	Deleted - Public Training - Instructor-led Classroom training at public site using Quality Companion 2 English	132-50	TRPEC020	per person/per day	Deleted	Deleted
0007AG	Quality Trainer - online subscription to self-paced program designed to teach statistics using Minitab Statistical Software.	132-50	FPEET010M	per month	\$30.00	\$27.00

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0007AH	Quality Trainer - online subscription to self-paced program designed to teach statistics using Minitab Statistical Software.	132-50	FPEET010Y	per year	\$300.00	\$270.00
0007AJ	On-site Training - Instructor-led Classroom training at client site using Minitab 16 English (Max Class Size is 20 Students)	132-50	TROEM160.01	Single day	\$4,000.00	\$3,600.00
0007AK	On-site Training - Instructor-led Classroom training at client site using Minitab 16 English (Max Class Size is 20 Students)	132-50	TROEM160.02	2+ consecutive days, per day	\$2,500.00	\$2,250.00
0007AL	On-site Training - Instructor-led Classroom training at client site using Quality Companion 3 English (Max Class Size is 20 Students)	132-50	TROEC030.01	Single day	\$4,000.00	\$3,600.00
0007AM	On-site Training - Instructor-led Classroom training at client site using Quality Companion 3 English (Max Class Size is 20 Students)	132-50	TROEC030.02	2+ consecutive days, per day	\$2,500.00	\$2,250.00
0007AN	Public Training - Instructor-led Classroom training at public site using Minitab 16 English	132-50	TRPEM160	per person/per day	\$425.00	\$382.50
0007AP	Public Training - Instructor-led Classroom training at public site using Quality Companion 3 English	132-50	TRPEC030	per person/per day	\$425.00	\$382.50

* Additional transactional discounts are available on single transaction amounts exceeding the following tiers (See BPA Section A, Paragraph 6).
Single purchase from \$50,000 to \$249,999 will receive an additional 3% discount
Single purchase greater \$250,000 will receive an additional 5% discount