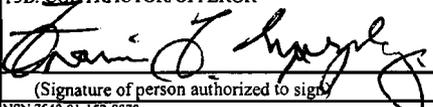
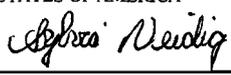


AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT			1. CONTRACT ID CODE	PAGE OF PAGES 1 2	
2. AMENDMENT/MODIFICATION NO. <b>P00012</b>		3. EFFECTIVE DATE <b>SEE BLOCK 16C</b>	4. REQ./PURCH REQ.#	5. PROJECT NO. (IF APPLICABLE)	
6. ISSUED BY CODE <b>NAVAL INVENTORY CONTROL POINT 5450 CARLISLE PIKE, P.O. BOX 2020 MECHANICSBURG, PA 17055-0788</b>		<b>N00104</b>	7. ADMINISTERED BY CODE <b>N00104</b> <b>SAME AS BLOCK 6 SYLVIA NEIDIG, CODE 0272.5 PHONE: 717-605-1548 EMAIL: SYLVIA.NEIDIG@NAVY.MIL</b>		
8. NAME AND ADDRESS OF CONTRACTOR  <b>GARTNER, INC. 56 TOP GALLANT ROAD STAMFORD, CT 06902</b>  POC: TRACEY HABER PHONE: 703-387-5676 EMAIL: TRACEY.HABER@GARTNER.COM			9A. AMENDMENT OF SOLICITATION NO.		
			9B. DATED (SEE ITEM 11)		
			10a. MODIFICATION OF CONTRACT/ORDER <b>X</b> <b>N00104-07-A-ZF30 GS-35F-5014H</b>		
			10B. DATED (SEE ITEM 13) <b>12/05/2006</b>		
CODE <b>0EFU3</b>	FACILITY CODE		11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS		
<input type="checkbox"/> The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of offers <input type="checkbox"/> is <input type="checkbox"/> is not extended.					
Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods: (a) By completing Items 8 and 15, and returning _____ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.					
12. ACCOUNTING AND APPROPRIATION DATA (if required) <b>N/A</b>					
13. THIS ITEM APPLIES ONLY TO THE MODIFICATION OF CONTRACTS/ORDERS AS SPECIFIED ITEM 14.					
		A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: CONTRACT ORDER NO. IN ITEM 10A.		THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE	
		B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).			
<b>X</b>		C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF: <b>FAR 43.103(a)(3)</b>			
		D. OTHER (Specify type of modification and authority)			
E. IMPORTANT: Contractor		is not, <input checked="" type="checkbox"/> is required to sign this document and return 1 copy.			
14. DESCRIPTION OF AMENDMENT/MODIFICATION (including solicitation/contract subject matter where feasible.)					
<b>THE PURPOSE OF THIS MODIFICATION IS TO UPDATE THE PRODUCTS MADE AVAILABLE UNDER THIS BPA AND TO MAKE ADMINISTRATIVE CHANGES.</b>					
Except as provided herein, all other terms and conditions of the contract remain unchanged and in full force and effect.					
15A. NAME AND TITLE OF SIGNER <b>FRANCIS T. MURPHY DIRECTOR, GOVERNMENT CONTRACTS</b>			16A. NAME AND TITLE OF CONTRACTING OFFICER <b>SYLVIA NEIDIG CONTRACTING OFFICER</b>		
15B. CONTRACTOR/OFFEROR 		15C. DATE SIGNED <b>01/12/2011</b>		16B. UNITED STATES OF AMERICA BY 	
(Signature of person authorized to sign)				(Signature of Contracting Officer)	
NSN 7540-01-152-8070 PREVIOUS EDITION UNUSABLE		30-105 (SPCC OVPT) (REV 10-84) (LOCAL)		STANDARD FORM 30 (REV. 10-83) Prescribed by GSA FAR (48 CFR) 53-243	

1. THIS MODIFICATION UPDATES THE BPA PRODUCTS AND PRICES. THE PRICING MATRIX INCORPORATED IN ATTACHMENT A TO THE BPA IS HEREBY DELETED IN ITS ENTIRETY AND REPLACED WITH ATTACHMENT A TO THIS MODIFICATION. THE REVISED PRICING INCLUDED IN THE NEW ATTACHMENT A IS EFFECTIVE 2/01/2011. CHANGES TO ATTACHMENT A INCLUDE:

- DELETION OF ITEMS THAT ARE NO LONGER AVAILABLE FROM GARTNER AND HAVE BEEN DELETED FROM GSA SCHEDULE.
- PRICE REVISIONS DUE TO CHANGES IN THE UNDERLYING GSA SCHEDULE PRICES.

2. THE SOFTWARE PRODUCT MANAGER (SPM) NAME IN PARAGRAPH B.2.B OF THE BPA IS CHANGED TO READ AS FOLLOWS:

- SERVICE PRODUCT MANAGER (SPM):  
DON IT UMBRELLA PROGRAM MANAGEMENT OFFICE  
SPAWAR SYSTEMS CENTER PACIFIC  
CODE 55190  
53560 HULL STREET  
SAN DIEGO, CA 92152-5001

SPM: NINA DIEP  
PHONE: 619-553-1023  
FAX: 619-524-9678  
EMAIL: [NINA.DIEP@NAVY.MIL](mailto:NINA.DIEP@NAVY.MIL)

OR ALTERNATE POINT OF CONTACT:  
DON IT UMBRELLA PROGRAM MANAGEMENT OFFICE  
SPAWAR SYSTEMS CENTER PACIFIC  
CODE 55190  
53560 HULL STREET  
SAN DIEGO, CA 92152-5001

POC: HANK INGORVATE  
PHONE: 619-524-9616  
FAX: 619-524-9678  
EMAIL: [HENRY.INGORVATE@NAVY.MIL](mailto:HENRY.INGORVATE@NAVY.MIL)

3. THE FEE DISTRIBUTION INFORMATION IN PARAGRAPH 3 OF BPA ATTACHMENT B IS REVISED AS SHOWN BELOW:

- THE CHECK COPY INSTRUCTIONS FOR THE "ALL SALES" IN PARAGRAPH 3.1 IS CHANGED TO READ:

EMAIL A COPY OF THE CHECK TO: [NINA.DIEP@NAVY.MIL](mailto:NINA.DIEP@NAVY.MIL)

- THE CHECK COPY INSTRUCTIONS FOR THE "AIR FORCE SALES" IN PARAGRAPH 3.3 IS CHANGED TO READ:

EMAIL A COPY OF THE CHECK, THE TRANSMITTAL LETTER AND THE APPLICABLE REPORT TO: [KABFINANCE@GUNTER.AF.MIL](mailto:KABFINANCE@GUNTER.AF.MIL)

4. ALL OTHER BPA TERMS AND CONDITIONS REMAIN UNCHANGED.

**PRODUCTS AND PRICES**

**GARTNER CORE RESEARCH – FOR RENEWAL ONLY**

**GARTNER CORE CONNECT RESEARCH – FOR CONVERSION ONLY**

CLIN	DESCRIPTION	QTY	UNIT PRICE
<b>1001</b>	<b>CORE RESEARCH AND CONVERSION TO CORE CONNECT - Reference Members - For Renewal Orders Only</b>		
1001AA	Core Research Renewal - Reference Member Qty 1	Each User @	\$10,855.00
1001AB	Core Research Renewal - Reference Members Qty 2 through 9	Each User @	\$9,775.00
1001AC	Core Research Renewal - Reference Members Qty 10 through 24	Each User @	\$8,130.00
1001AD	Core Research Renewal - Reference Members Qty 25 through 49	Each User @	\$5,690.00
1001AE	Core Research Renewal - Reference Members Qty 50 through 99	Each User @	\$4,605.00
1001AF	Core Research Renewal - Reference Members Qty 100	Each User @	\$3,525.00
1001BA	Conversion to Core Connect Research - Reference Member Qty 1	Each User @	\$12,425.00
1001BB	Conversion to Core Connect Research - Reference Members Qty 2 through 9	Each User @	\$9,775.00
1001BC	Conversion to Core Connect Research - Reference Members Qty 10 through 24	Each User @	\$9,690.00
1001BD	Conversion to Core Connect Research - Reference Members Qty 25 through 49	Each User @	\$7,230.00
1001BE	Conversion to Core Connect Research - Reference Members Qty 50 through 99	Each User @	\$6,135.00
1001BF	Conversion to Core Connect Research - Reference Members Qty 100	Each User @	\$5,050.00

**GARTNER CORE RESEARCH – FOR RENEWAL ONLY**

**GARTNER CORE CONNECT RESEARCH – FOR CONVERSION ONLY**

CLIN	DESCRIPTION	QTY	UNIT PRICE
<b>1002</b>	<b>CORE RESEARCH AND CONVERSION TO CORE CONNECT - Advisor Members - For Renewal Orders Only</b>		
1002AA	Core Research Renewal - Advisor Members Qty 1 through 9	Each User @	\$18,295.00
1002AB	Core Research Renewal - Advisor Members Qty 10 through 24	Each User @	\$10,175.00
1002AC	Core Research Renewal - Advisor Members Qty 25 through 49	Each User @	\$8,675.00
1002AD	Core Research Renewal - Advisor Members Qty 50 through 99	Each User @	\$7,595.00
1002AE	Core Research Renewal - Advisor Members Qty 100	Each User @	\$6,640.00
1002BA	Conversion to Core Connect Research - Advisor Members Qty 1 through 9	Each User @	\$19,205.00
1002BB	Conversion to Core Connect Research - Advisor Members Qty 10 through 24	Each User @	\$11,685.00
1002BC	Conversion to Core Connect Research - Advisor Members Qty 25 through 49	Each User @	\$10,185.00
1002BD	Conversion to Core Connect Research - Advisor Members Qty 50 through 99	Each User @	\$9,110.00
1002BE	Conversion to Core Connect Research - Advisor Members Qty 100	Each User @	\$8,150.00

**NOTES FOR CLINS 1001 - 1002:**

- \*Renewal Only: Available for Renewal to existing Core Research clients as of 2/01/2007 or for Conversion to Core Connect Research.
- Aggregate Core Reference and Advisor Seats at the Agency/Bureau/Operating Unit level only – on a single Purchase Order—to determine price per seat.
- Core seats contribute (“count”) toward multi user price level on all other Gartner product offerings within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address.
- All other Gartner product offerings within the same agency, excluding add-on services, contribute (“count”) toward determining Core quantity/unit price level.
- All memberships commence on the first of the calendar month.
- All memberships require an annual contract.
- Pricing is for annual membership.
- Effective 2/01/2007, the above pricing structure is no longer available to new clients.
- Renewals (or conversions) of existing seats are permitted, at the seat quantity / price level in effect as of 1/31/2007, unless the renewal seat aggregate drops to a lower seat quantity.
- Conversely, seat additions that increase or raise the aggregate to a new or higher seat quantity are no longer permitted. Additional seats that satisfy the aggregation requirements must be priced at the “existing” (prior) price level.

**GARTNER CORE CONNECT RESEARCH - FOR NEW CLIENTS**

CLIN	DESCRIPTION	QTY	UNIT PRICE
<b>1003</b>	<b>CORE CONNECT RESEARCH - Reference Members For New Clients</b>		
1003AA	Reference Member – Single User	1	\$16,810.00
1003AB	Reference Member – Multi Users	Each User @	\$9,775.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
<b>1004</b>	<b>CORE CONNECT RESEARCH - Advisor Members For New Clients</b>		
1004AA	Advisor Member – Single User	1	\$26,125.00
1004AB	Advisor Member – Multi Users	Each User @	\$19,205.00

**NOTES FOR CLINS 1003 - 1004:**

- Core Connect seats contribute (“count”) toward multi user price levels on all other Gartner product offerings within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address.
- All other Gartner product offerings within the same agency, excluding add-on services, contribute ("count") toward multi user/member pricing for Core Connect.
- All memberships commence on the first of the calendar month.
- All memberships require an annual contract.
- Pricing is for annual membership.

**CLINS 1005 - 1999 ARE RESERVED**

**GARTNER FOR IT LEADERS**  
**GARTNER FOR SUPPLY CHAIN LEADERS**

CLIN	DESCRIPTION	QTY	UNIT PRICE
<b>2001</b>	<b>GARTNER FOR IT LEADERS - Reference User</b> Product Code: REFROLE		
2001AA	Reference User - Single User - per user	1	\$19,215.00
2001AB	Reference User - Multi User - per user	1	\$12,240.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
<b>2002</b>	<b>GARTNER FOR IT LEADERS - Advisor User</b> Product Code: ADVROLE		
2002AA	Advisor User - Single User - per user	1	\$28,535.00
2002AB	Advisor User - Multi User - per user	1	\$21,550.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
<b>2003*</b>	<b>GARTNER FOR IT LEADERS - Premier User*</b> Product Code: PREMROLE – <b>FOR RENEWAL ONLY</b>		
2003AA	Premier User - Single User - per user	1	\$49,295.00
2003AB	Premier User - Multi User - per user	1	\$42,500.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
<b>2004</b>	<b>GARTNER FOR SUPPLY CHAIN LEADERS - Reference User</b> Product Code: REFROLE		
2004AA	Reference User - Single User - per user	1	\$19,215.00
2004AB	Reference User - Multi User - per user	1	\$12,240.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
<b>2005</b>	<b>GARTNER FOR SUPPLY CHAIN LEADERS - Advisor User</b> Product Code: ADVROLE		
2005AA	Advisor User - Single User - per user	1	\$28,535.00
2005AB	Advisor User - Multi User - per user	1	\$21,550.00

**NOTES FOR CLINS 2001 - 2005:**

- \*Renewal Only: Effective 3/01/2010, IT Leaders - Premier is no longer available for new orders. Renewals of existing Premier memberships are available through 2/28/1011.
- IT Leaders and Supply Chain Leaders contribute ("count") toward multi user price levels on all other Gartner product offerings within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address.
- All other Gartner product offerings within the same agency, excluding add-on services, contribute ("count") toward multi user/member pricing for IT Leaders and Supply Chain Leaders.
- All Gartner for IT Leaders and Supply Chain Leaders memberships require an annual contract.
- All Gartner for IT Leaders and Supply Chain Leaders memberships commence on the first day of the calendar month.
- Pricing is for an annual membership.

**CLINS 2006 - 2009 ARE RESERVED**

**GARTNER FOR ENTERPRISE IT LEADERS**

**GARTNER FOR ENTERPRISE SUPPLY CHAIN LEADERS**

CLIN	DESCRIPTION	QTY	UNIT PRICE
<b>2010</b>	<b>GARTNER FOR ENTERPRISE IT LEADERS</b>		
2010AA	Standard Pricing - Annual membership for one member	1	\$50,735.00
2010AB	Multi Membership – 2nd and additional memberships from same agency	1	\$42,190.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
<b>2011</b>	<b>GARTNER FOR ENTERPRISE SUPPLY CHAIN LEADERS</b>		
2011AA	Standard Pricing - Annual membership for one member	1	\$50,735.00
2011AB	Multi Membership – 2nd and additional memberships from same agency	1	\$42,190.00

**NOTES FOR CLIN 2010 - 2011:**

- Enterprise IT Leaders and Enterprise Supply Chain Leaders contribute (“count”) toward multi user price levels on all other Gartner product offerings within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address
- All other Gartner product offerings within the same agency, excluding add-on services, contribute ("count") toward multi user/member pricing for Enterprise IT Leaders or Enterprise Supply Chain Leaders.
- All Enterprise IT Leaders and Enterprise Supply Chain Leaders memberships require an annual contract.
- All Enterprise IT Leaders and Enterprise Supply Chain Leaders memberships commence on the first day of the calendar month.
- Pricing is for an annual membership.

**CLINS 2012 - 2019 ARE RESERVED**

**GARTNER FOR LEADERS WORKGROUPS**

CLIN	DESCRIPTION	QTY	UNIT PRICE
<b>2020</b>	<b>GARTNER FOR ENTERPRISE IT LEADERS WORKGROUP</b>		
2020AA	1 Member and 3 Workgroup Members	1 + 3	\$57,240.00
2020AB	1 Member and 4 Workgroup Members	1 + 4	\$62,260.00
2020AC	1 Member and 5 Workgroup Members	1 + 5	\$67,280.00
2020AD	1 Member and 6 Workgroup Members	1 + 6	\$72,295.00
2020AE	1 Member and 7 Workgroup Members	1 + 7	\$77,315.00
2020AF	1 Member and 8 Workgroup Members	1 + 8	\$82,335.00
2020AG	1 Member and 9 Workgroup Members	1 + 9	\$87,355.00
2020AH	1 Member and 10 Workgroup Members	1 + 10	\$92,385.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
<b>2021</b>	<b>GARTNER FOR IT LEADERS - ADVISOR WORKGROUP</b>		
2021AA	1 Advisor and 3 Workgroup Members	1 + 3	\$37,480.00
2021AB	1 Advisor and 4 Workgroup Members	1 + 4	\$42,500.00
2021AC	1 Advisor and 5 Workgroup Members	1 + 5	\$47,530.00
2021AD	1 Advisor and 6 Workgroup Members	1 + 6	\$52,550.00
2021AE	1 Advisor and 7 Workgroup Members	1 + 7	\$57,570.00
2021AF	1 Advisor and 8 Workgroup Members	1 + 8	\$62,590.00
2021AG	1 Advisor and 9 Workgroup Members	1 + 9	\$67,595.00
2021AH	1 Advisor and 10 Workgroup Members	1 + 10	\$72,615.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
<b>2022</b>	<b>GARTNER FOR ENTERPRISE SUPPLY CHAIN LEADERS WORKGROUP</b>		
2022AA	1 Member and 3 Workgroup Members	1 + 3	\$57,240.00
2022AB	1 Member and 4 Workgroup Members	1 + 4	\$62,260.00
2022AC	1 Member and 5 Workgroup Members	1 + 5	\$67,280.00
2022AD	1 Member and 6 Workgroup Members	1 + 6	\$72,295.00
2022AE	1 Member and 7 Workgroup Members	1 + 7	\$77,315.00
2022AF	1 Member and 8 Workgroup Members	1 + 8	\$82,335.00
2022AG	1 Member and 9 Workgroup Members	1 + 9	\$87,355.00
2022AH	1 Member and 10 Workgroup Members	1 + 10	\$92,385.00

**GARTNER FOR LEADERS WORKGROUPS**

CLIN	DESCRIPTION	QTY	UNIT PRICE
<b>2023</b>	<b>GARTNER FOR SUPPLY CHAIN LEADERS - ADVISOR WORKGROUP</b>		
2023AA	1 Advisor and 3 Workgroup Members	1 + 3	\$37,480.00
2023AB	1 Advisor and 4 Workgroup Members	1 + 4	\$42,500.00
2023AC	1 Advisor and 5 Workgroup Members	1 + 5	\$47,530.00
2023AD	1 Advisor and 6 Workgroup Members	1 + 6	\$52,550.00
2023AE	1 Advisor and 7 Workgroup Members	1 + 7	\$57,570.00
2023AF	1 Advisor and 8 Workgroup Members	1 + 8	\$62,590.00
2023AG	1 Advisor and 9 Workgroup Members	1 + 9	\$67,595.00
2023AH	1 Advisor and 10 Workgroup Members	1 + 10	\$72,615.00

**NOTES FOR CLINS 2020 - 2023:**

- Workgroup membership contributes ("counts") towards multi user price levels on all other Gartner product offering within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address.
- All other Gartner product offerings within the same agency, excluding add-on services, contribute ("count") toward multi user/member pricing for Workgroup membership.
- All Workgroup memberships commence on the first day of the calendar month.
- Pricing is for annual membership.
- Additional Workgroup members may be added, coterminous with the existing contract end date. Price of the additional member will not be pro-rated if the remaining term is less than 12 months.

**CLINS 2024 - 2999 ARE RESERVED**

**GARTNER FOR IT EXECUTIVES PROGRAMS**

CLIN	DESCRIPTION	QTY	UNIT PRICE
<b>3001</b>	<b>GARTNER FOR IT EXECUTIVES - CIO SIGNATURE</b>		
3001AA	Standard Pricing - Annual membership for one member	1	\$75,815.00

**NOTES FOR CLIN 3001:**

- Multi member pricing for CIO Signature memberships is not available.
- CIO Signature contributes ("counts") towards multi user price levels on all other Gartner product offerings within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address.
- All CIO Signature memberships require an annual contract.
- All CIO Signature memberships commence on the first day of the calendar month.
- Pricing is for annual membership.
- All Deliverables are available to the Named Users only.
- Services are to be used for each Member's individual business purposes for the benefit of the Client

CLIN	DESCRIPTION	QTY	UNIT PRICE
<b>3002</b>	<b>DELETED - EXP PREMIER</b>		DELETED

CLIN	DESCRIPTION	QTY	UNIT PRICE
<b>3003</b>	<b>EXP HR - FOR RENEWAL ONLY</b>		
3003AA	Standard Pricing - Annual membership for one member	1	\$33,355.00
3003AB	Multi Membership – 2nd and additional memberships from same agency	1	\$30,070.00

**NOTES FOR CLIN 3003:**

- **Renewal Only – Effective 11/01/2010, EXP HR is no longer available for new orders. Renewals of existing EXP HR memberships are available through 6/30/2011.**
- EXP HR contributes ("counts") towards multi user price levels on all other Gartner product offerings within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address.
- All other Gartner product offerings within the same agency, excluding add-on services, contribute ("count") toward multi user/member pricing for EXP HR.
- All EXP memberships commence on the first day of the calendar month.
- Services are to be used for each EXP HR Member's individual business purposes for the benefit of the Client organization.
- Gartner periodically updates Service names and Deliverables to reflect Client needs and market relevance.

CLIN	DESCRIPTION	QTY	UNIT PRICE
<b>3004</b>	<b>DELETED – GARTNER FOR IT EXECUTIVES (GITE)</b>		DELETED

**GARTNER FOR IT EXECUTIVES PROGRAMS**

CLIN	DESCRIPTION	QTY	UNIT PRICE
<b>3005</b>	<b>GARTNER FOR LEADERSHIP DEVELOPMENT</b>		
3005AA	Standard Pricing - Annual Membership for one member	1	\$17,580.00

**NOTES FOR CLIN 3005:**

- Gartner for Leadership Development membership eligibility is restricted to Gartner for IT Leaders Advisor or Premier members and IT Executive Signature Delegates.
- Gartner for Leadership Development contract term must be coterminous with Gartner for IT Leaders Advisor or Premier and IT Executive Signature Delegates.
- Gartner for IT Leaders Advisor, Premier members and IT Executives Signature Delegates with less than nine months remaining in their contract term are not eligible to add Gartner for Leadership Development.
- EXP CIO Signature and Gartner for IT Executives members are not eligible to purchase Gartner for Leadership Development.
- Gartner for Leadership Development contributes ("counts") towards multi user price levels on all other Gartner product offerings within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address.
- Gartner for Leadership Development is not available for multi-member discount.
- All Gartner for Leadership Development memberships commence on the first day of the calendar month.
- All Gartner for Leadership Development deliverables are available to the registered Member only.
- Services are to be used for each Member's individual business purposes for the benefit of the Client.
- Gartner periodically updates Service names and Deliverables to reflect Client needs and market relevance.

CLIN	DESCRIPTION	QTY	UNIT PRICE
<b>3006</b>	<b>GARTNER FOR IT EXECUTIVES - CIO</b>		
3006AA	Standard Pricing - Annual Membership for one member	1	\$68,565.00
3006AB	Multi Membership - 2nd and additional memberships from same agency	1	\$60,865.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
<b>3007</b>	<b>GARTNER FOR IT EXECUTIVES - CIO ESSENTIALS</b>		
3007AA	Standard Pricing - Annual Membership for one member	1	\$45,855.00
3007AB	Multi Membership - 2nd and additional memberships from same agency	1	\$41,020.00

**NOTES FOR CLINS 3006 - 3007:**

- CIO and CIO Essentials contribute ("count") towards multi user price levels on all other Gartner product offerings within the same agency; services must be ordered on the same Purchase Order and reflect a common "Bill To" address.
- All other Gartner product offerings within the same agency, excluding add-on services, contribute ("count") toward multi user/member pricing for CIO and CIO Essentials.
- All CIO and CIO Essentials memberships require an annual contract.
- All CIO and CIO Essentials memberships commence on the first day of the calendar month.
- Pricing is for annual membership.
- All Deliverables are available to the Named Users only.
- Services are to be used for each Member's individual business purposes for the benefit of the Client organization.
- Gartner periodically updates Service names and Deliverables to reflect Client needs and market relevance.

**GARTNER FOR IT EXECUTIVES PROGRAMS**

CLIN	DESCRIPTION	QTY	UNIT PRICE
<b>3008</b>	<b>GARTNER FOR IT EXECUTIVES - ADD-ON MEETINGS</b>		
3008AA	IT Executives CIO Signature Meeting Add-On (includes 2 sessions)	1	\$12,025.00
3008AB	IT Executives CIO Meeting Add-On (includes 2 sessions)	1	\$12,025.00
3008AC	Enterprise IT Leaders Meeting Add- On (includes 2 sessions)	1	\$12,025.00
3008AD	Enterprise Supply Chain Leaders Meeting Add-On (includes 2 sessions)	1	\$12,025.00

CLIN	DESCRIPTION	QTY	UNIT PRICE
<b>3009</b>	<b>GARTNER FOR IT EXECUTIVES - ADD-ON DELEGATES</b>		
3009AA	IT Executives CIO Signature Delegate Add-On	1	\$32,180.00

**NOTES FOR CLINS 3008 - 3009:**

- IT Executives Meeting add-on may be added to IT Executives - CIO Signature, IT Executives - CIO, Enterprise for IT Leaders, or Enterprise for Supply Chain Leaders memberships, coterminous with the existing contract end date. Price of the additional Meeting add-on will not be prorated if the remaining term is less than 12 months.
- IT Executives CIO Signature Delegate add-on may be added to CIO Signature, coterminous with the existing contract end date. Price of the additional member will not be prorated if the remaining term is less than 12 months.
- Multi-member pricing for IT Executive add-on memberships is not available.
- "Add-on" Gartner product memberships do not contribute ("count") towards multi user price levels on other Gartner product offerings within the same agency.
- Pricing is for an annual membership.

**CLINS 3010 - 6999 ARE RESERVED**

**DELETED - HUMAN CAPITAL MANAGEMENT WORKSHOPS**

CLIN	DESCRIPTION	QTY	UNIT PRICE
7001	DELETED – Mission, Vision, Values Workshops		DELETED
7002	DELETED – Communication Strategy and Plan Workshop		DELETED
7003	DELETED – Leadership Development Workshop		DELETED
7004	DELETED – Organizational Design Workshop		DELETED
7005	DELETED – Human Capital Assessment Workshop		DELETED
7006	DELETED – Organization Alignment Workshop		DELETED

CLINS 7007 - 7999 ARE RESERVED

**DELETED - BEST PRACTICES COUNCILS**

CLIN	DESCRIPTION	QTY	SINGLE MEMBER	MULTI MEMBER
8001	DELETED - BEST PRACTICES COUNCILS			
8001AA	DELETED – Best Practices Council for Architect and Planning Executives		DELETED	DELETED
8001AB	DELETED - Best Practices Council for Information Security Executives		DELETED	DELETED
8001AC	DELETED - Best Practices Council for Emerging Technology Management Executives		DELETED	DELETED
8001AD	DELETED - Best Practices Council for IT Sourcing Management Executives		DELETED	DELETED
8001AE	DELETED - Best Practices Council for Enterprise Applications - SAP Executives		DELETED	DELETED
8001AF	DELETED - Best Practices Council for Infrastructure Executives		DELETED	DELETED

**NOTES FOR CLIN 8001:**

- Best Practice Councils are no longer available for new orders after 11/30/2009. Renewals of existing Council memberships are not available after 12/31/2010.

CLINS 8002 - 8999 ARE RESERVED

**GARTNER CONSULTING**

CLIN	DESCRIPTION	HOURLY RATE	*BPA HOURLY RATE	*BPA DAILY RATE
<b>9001</b>	<b>IT Professional Services</b> IT Contract GS-35F-5014H SIN 132-51			
9001AA	Vice President	\$583.00	\$495.00	\$3,960.00
9001AB	Director	\$489.00	\$425.00	\$3,400.00
9001AC	Associate Director	\$420.00	\$360.00	\$2,880.00
9001AD	Senior Consultant	\$336.00	\$290.00	\$2,320.00
9001AE	Consultant	\$247.00	\$210.00	\$1,680.00
9001AF	Associate Consultant	\$177.00	\$150.00	\$1,200.00

\*BPA hourly and daily rates are temporary rates applicable to orders dated on or before 12/31/2011. Orders after this date are subject to the hourly and daily rates that are in effect under GSA Schedule GS-35F-5014H at the time of order.

CLIN	DESCRIPTION	HOURLY RATE	DAILY RATE
<b>9002</b>	<b>DELETED – PROFESSIONAL SERVICES</b> MOBIS Contract GS-10F-0581P	DELETED	DELETED

**DoD ESI BPA Discounts on Gartner Consulting:**

**Orders:** The following discounts will be applied based on the proposed value of each engagement. These discounts are applied against the "then current" GSA contract rates, based on the value of the individual Purchase Orders.

**Modifications:** If an order is modified to add additional funding and the total value of the order qualifies for a discount, the discount will apply to the modification only. The original order will not qualify for a retroactive discount based on modifications.

Proposed Engagement	Consulting Discount Levels
\$1 - \$249,999	Current GSA Professional Service Rates
\$250,000 - \$499,000	1% off current GSA Professional Services Rates
\$500,000 - \$999,999	2% off current GSA Professional Services Rates
\$1,000,000+	3% off current GSA Professional Services Rates