

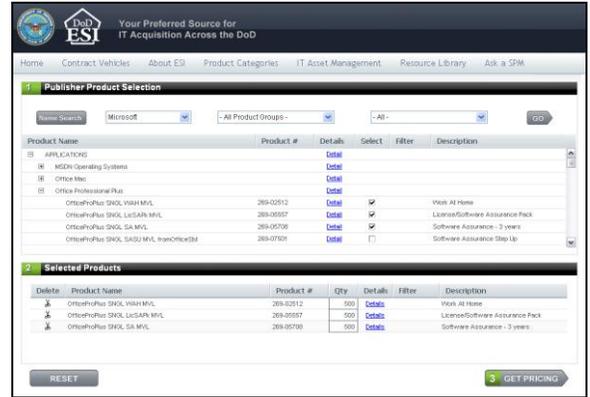


Product & Pricing Portal | Version 1.0 | February 2012

The ESI website now features an organized, easy-to-navigate database to access software product and pricing information.

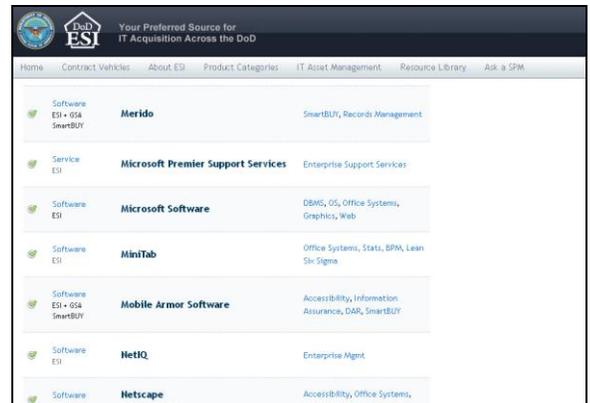
With this portal, customers can quickly search thousands of products.

Additional Publishers' and Resellers' product information will be continually added, soon totaling nearly 100,000 products.



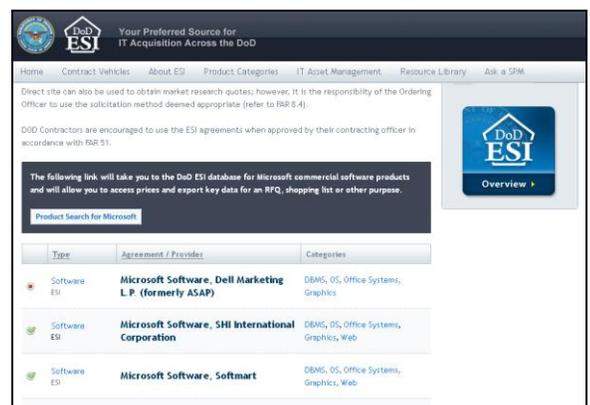
To conduct a search, first click on "Contract Vehicles" from the main navigation.

Then, choose your desired Publisher from the list.



Product Search

On the Publishers landing page, scroll down and click the "Product Search" button.

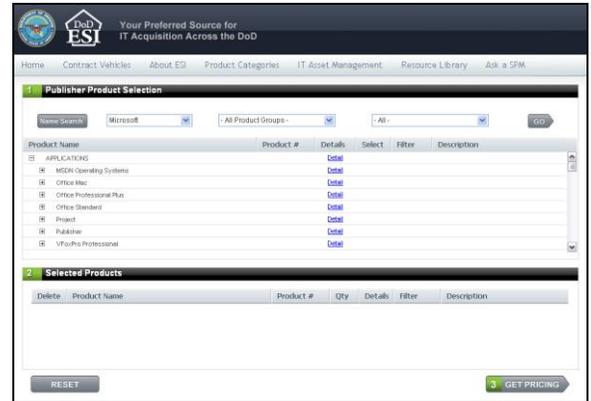


The portal lets you search available products, compare Reseller prices and export key product and pricing data.

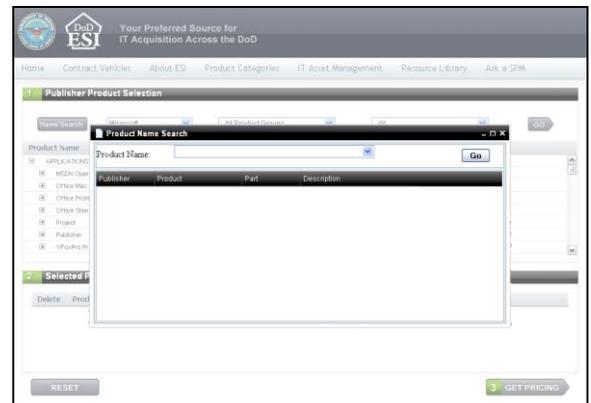
Step 1 shows you the Publisher Product Catalog.

Note that it may take a few seconds for the Publisher's full catalog to load.

You can change the Publisher by selecting from the drop down box and clicking "Go".



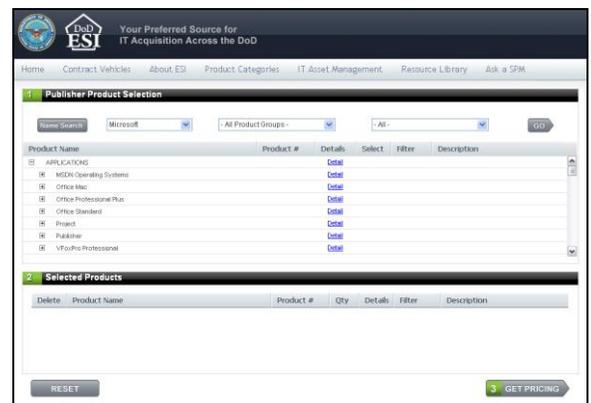
Alternatively, you can click the "Name Search" button and enter your product name directly.



The catalog is organized into product groups for easy sorting and filtering.

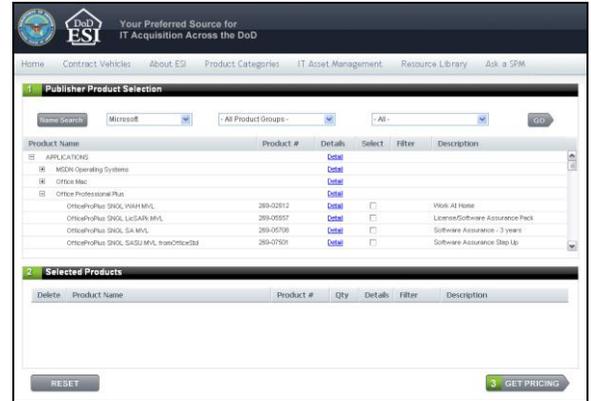
Click the plus button to expand a particular product group.

In this example, you can see available products under "Applications".

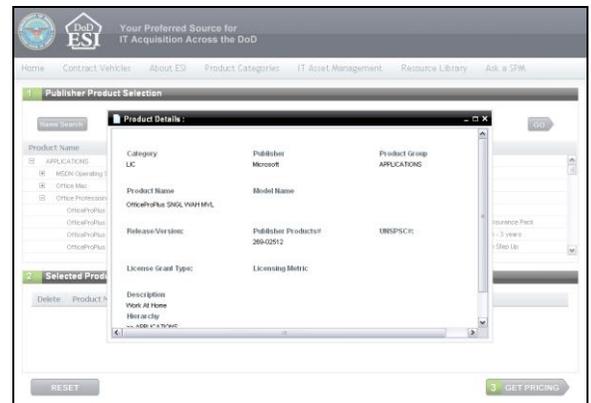


You can then click the plus button to expand a product listed *within* a group.

This allows you to view available product versions organized by product number.



Click on the “Detail” hyperlink to view specific product information such as Release/Version number and United Nations Specification Code.



To add products to your “Selected Products” list, check the “Select” box in Step 1.

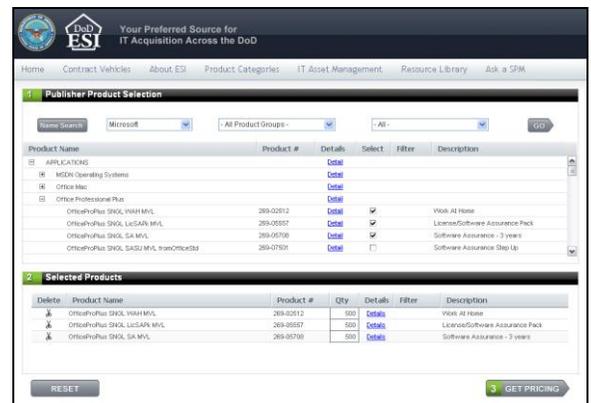
Once added, you can enter your desired quantity in Step 2.

Easily remove a product from your list by clicking on the delete icon.

You can also delete a product by unchecking the “Select” box in the Publisher Product section.

At any time, you may start your search over by clicking on the “Reset” button located in the lower left corner of the page.

Once all your desired products are in your list, compare pricing by clicking “Get Pricing”.



Get Pricing

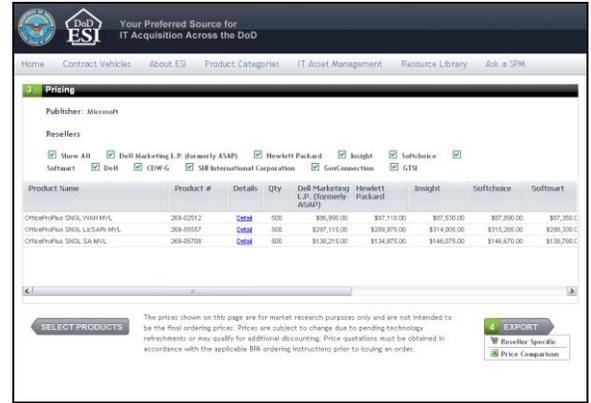
You will see the products and quantities that you selected in Step 2.

In the Resellers section at the top of the page, all applicable ESI Resellers will be shown by default.

You can add or remove Resellers by checking or unchecking their associated box.

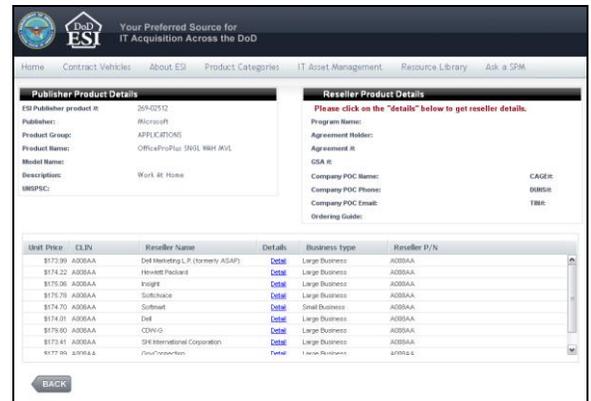
You can customize your results layout view by adjusting the column width.

Click on the product “Detail” hyperlink to compare pricing by your selected Resellers.



Once in this detail view, you can see Unit Pricing listed by Reseller, as well as Publisher Product Number, Publisher Name, Product Group, Product Name, Model Name, Description, and United Nations Specifications Code.

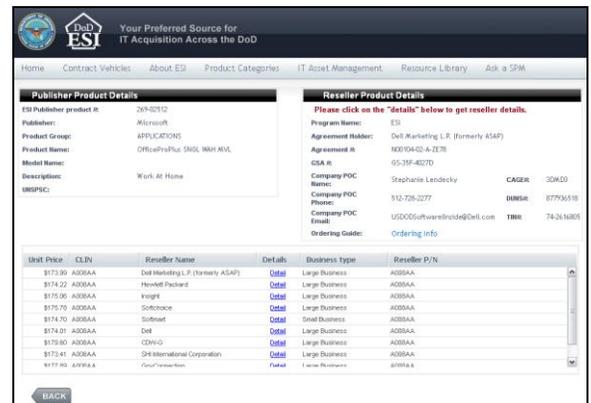
Click on the “Detail” hyperlink to see information unique to the selected Reseller.



The “Reseller Product Details” box lists Reseller’s name, ESI Agreement Number, GSA Agreement Number, Company, and Point Of Contact information.

A link to the Ordering Guide is also available.

From here, click on the “Back” button located in the lower left corner of the page to return to the Pricing screen.



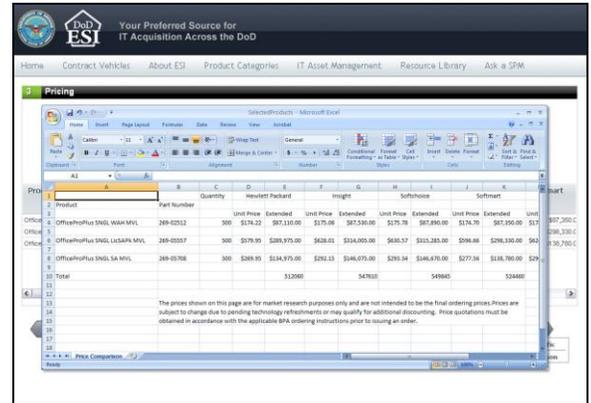
You can export the data into an Excel spreadsheet so you can view either by one specific Reseller at a time, or for all Resellers at once.

Both options display unit price and total quantity prices.

This new portal is intended to allow customers to easily search for and compare products and associated pricing from all available ESI Resellers.

Note that the prices shown on this page are for market research purposes only.

They are not intended to be the final ordering price, which may be lower due to additional discounts provided at the time of ordering.



Support

For support using this new pricing portal, please contact the SPM responsible for managing the Publisher product line.

To use the Product & Pricing Portal, visit www.esi.mil