



DoD ESI ORDERING GUIDE



**Adobe Digital Media
(Formerly Desktop) Products
Enterprise Software Agreement**

**SHI International Corp.
Blanket Purchase Agreement (BPA)**

**N00104-12-A-ZF37
(Approved 11/16/2016)**



DOD ESI BPA ORDERING GUIDE

This Ordering Guide has been developed by the DoD ESI team to assist IT buyers and contracting officials to order technology products and/or services from the ESI BPA holder. This Guide contains essential information about the BPA, identifies the authorized users of the BPA, summarizes the products and services available under the BPA and instructions for users to place an order, and provides Points of Contact information to provide support.

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1. BPA General Information

CONTRACTOR / VENDOR	SHI INTERNATIONAL, CORP.
GSA SCHEDULE NUMBER AND WEB LINK	GS-35F-0111K SHI GSA Contract T&Cs
BPA NUMBER AND WEB LINK(S)	N00104-12-A-ZF37 www.esi.mil
BPA EFFECTIVE DATE	7/1/2012
BPA EXPIRATION DATE	6/30/2017

2. Authorized BPA Users

- a. The BPA is open for ordering by all DoD Components, including the Office of the Secretary of Defense (OSD), the Military Departments, the Chairman of the Joint Chiefs of Staff, the Unified Combatant Commands, the Inspector General of the Department of Defense (DoD IG), the



Defense Agencies, the DoD Field Activities, the U. S. Coast Guard, NATO, the Intelligence Community.

- b. GSA or other applicable ordering organizations/agencies are authorized to place orders under the BPA on behalf of DoD end users and must comply with DFARS 208.7400.
- c. Government contractors performing work for a DoD end user (as defined above) may place Delivery Orders under the BPA on behalf of and for the benefit of the DoD entity if authorized by their cognizant Contracting Officer in accordance with the requirements of FAR 51 and/or DFARS 251 as appropriate. When authorizing contractor use of Government supply sources, follow the procedures at PGI 251.102.

3. Products and Services Overview

Category	Publisher(s)	Product Line	GSA or Open Market Items (Refer to vendor’s pricelist)
Office Systems	Adobe	Digital Media (Formerly Desktop) Products to include Licenses, Upgrade Licenses, Upgrade Plan, Renewal Upgrade Plan and Support products.	Software Media and Documentation

(Full list is available at www.esi.mil)

4. Ordering Officer Responsibilities

- a. Ordering is decentralized. Orders are to be prepared by a Government Ordering Officer (a duly warranted Contracting Officer whose warrant authorizes purchases from the GSA Schedule) in accordance with the terms and conditions of the BPA and the GSA Schedule.
- b. This is a multiple award BPA established non-competitively against GSA Schedule. Refer to the ESI website at www.esi.mil for the listing of the multiple award vendors.
- c. It is the responsibility of the Ordering Officer to:
 - i. Comply with the ordering procedures of FAR 8.4 and DFARS 208.4
 - ii. Obtain competition and/or execute and publish brand name or limited source justifications as applicable.
 - iii. Provide fair opportunity to be considered for each order to all BPA holders who offer the applicable product and/or service required;
 - iv. Ensure compliance with all fiscal laws prior to issuing an order under the BPA;



- v. Incorporate into the order any regulatory and statutory requirements that are applicable to the agency for which the order is placed, if pertinent requirements are not already included in the BPA; [Note: The DFARS clauses listed in Attachment E of the BPA are those in effect as of the effective date of the BPA. Ordering Offices are responsible for incorporating the most current version of the applicable DFARS clauses in the Delivery Order as appropriate.]
- vi. Obtain the required authorization to acquire the products or services through the ESI BPA in accordance with FAR Part 51 when a third party is ordering on behalf of a DoD component;
- vii. Ensure the vendor selected for the order represents the best value and the lowest overall cost alternative. (Note that the BPA terms encourage spot discounting.);
- viii. Review the terms and conditions recommended for ordering software, services or hardware provided in the BPA Attachments and secure the additional terms and conditions that represent the best value for the government.

5. Ordering Process

a. DFARS Regulation 208.74

- i. The BPA is an Enterprise Software Agreement (ESA) as defined in DFARS 208.74, which directs DoD software buyers and requiring officials to check the DoD ESI website (www.esi.mil) for DoD inventory or the availability of an ESA or component specific Enterprise Agreement (EA) before using another method of acquisition. These steps are summarized as follows from the DFARS:
 - 1. Check the Enterprise Agreement Summary Table at www.esi.mil to determine if commercial IT products or services have already been purchased and are available from DoD inventory or through an enterprise software agreement. If they are available, purchase the designated software from DoD inventory and reimburse the SPM.
 - 2. If the required commercial products or services are not available from inventory or from an enterprise software agreement, the DoD component may use an alternate method of acquisition, subject to applicable laws and policy.
 - 3. If the required commercial products or services are not available from inventory but are available from an enterprise software agreement, buyers must follow the procedure in the DFARS Section 208.74.
 - 4. If a DoD component must obtain the commercial products or services outside the DoD ESI BPA, the component may seek a waiver from a management official designated by the DoD Component.



- ii. Ordering Activity, if different than the End User Agency (includes the PCO Name and Phone Number)
 - iii. End User Name (specify the Government end-user)
 - iv. End User Email Address
 - v. End User Phone Number
- d. Open Market (non-contract) items may be added to a FSS BPA individual order, provided that the items are clearly labeled as such on the order, all applicable regulations have been followed, and price reasonableness has been determined by the *ordering activity* for the open market items.
- e. The completed SF1449 will be forwarded (fax or mail) to the contractor at the following address:
- | | | |
|----------------------------|-----------|-----------------------|
| Mail Orders to: | | Fax Orders to: |
| SHI International | or | (732) 868-5927 |
| 290 Davidson Avenue | | |
| Somerset, NJ 08873 | | |
- f. A copy of SF1449 must be sent to the servicing DFAS center.
2. Government Wide Purchase Card via telephone or on-line.
- a. On-Line Orders can be placed via the following e-commerce sites:
 - i. [SHI Web Page](#) . For the Federal Government Sales Team contact FEDSales@shi.com or phone (888) 784-4084.
 - ii. Customers can contact the Federal Inside Sales team at (732) 868-5926 or (732) 564-8145 to place Government Wide Purchase Card orders via telephone. Customers will be required to provide the type of credit card (Visa, MasterCard, or American Express), the name on the card, the credit card number, and the expiration date.
 - b. Information Required from the Ordering Office
 - i. End User Agency Information (this is the Government receiving entity and must be as specific as possible)



- ii. Ordering Activity, if different than the End User Agency (includes the PCO Name and Phone Number)
- iii. End User Name (specify the Government end-user)
- iv. End User Email Address
- v. End User Phone Number



6. BPA Points of Contact

a. Contracting Office

	Procuring Contracting Officer (PCO)	Alternate Point of Contact
POC	TERRI BAXTER	WILLIAM HUBER
Voice	(717) 605-2003	(717) 605-3210
Email	TERRI.BAXTER@NAVY.MIL	WILLIAM.HUBER@NAVY.MIL

b. Software Product Manager (SPM)

	Software Product Manager (SPM)	Alternate Point of Contact
POC	THAO VU	NINA DIEP
Voice	(619) 553-1065	(619) 553-1023
Email	THAO.VU@NAVY.MIL	NINA.DIEP@NAVY.MIL

c. Vendor Points Of Contact

	Program Manager	1) Ordering
POC	LANCE LORENZ	FEDERAL INSIDE SALES TEAM
Voice	(732) 652-0323	(732) 868-5926 OR (732) 564-8145 (800) 527-6389 – Toll Free
Email	LANCE_LORENZ@SHI.COM	FEDSALES@SHI.COM